

National Context

Water Loss Control and The Future of the Industry

Steve Cavanaugh
President
Cavanaugh



Drivers and National Landscape

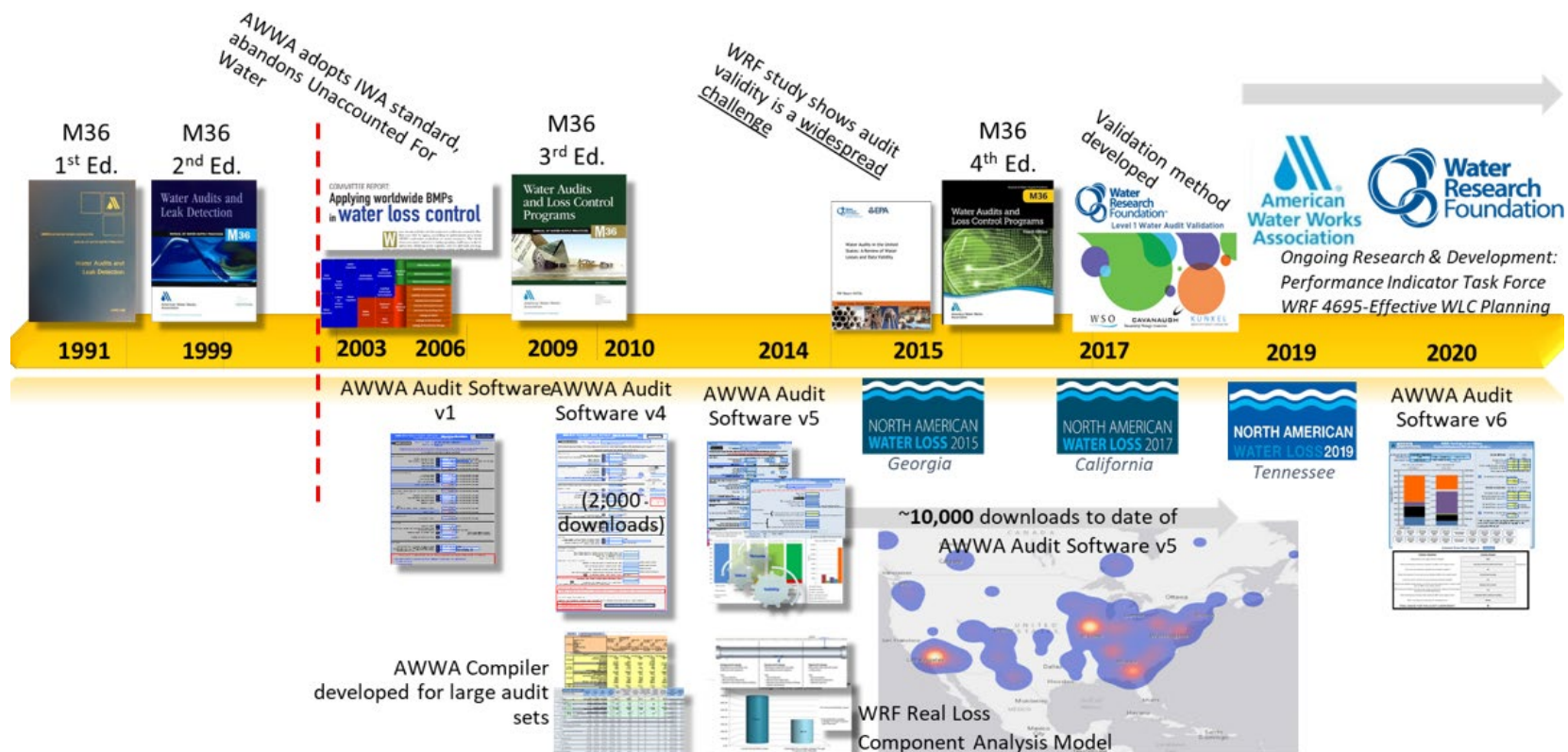
Historical perspective / timeline

Regulatory landscape

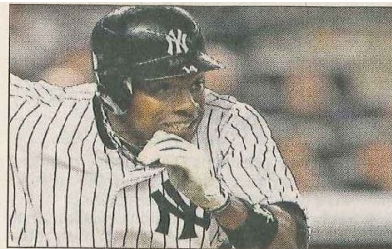
- State Programs

- Programs and outputs

IWA/AWWA M36 Methodology – State of the Art Water Auditing & Loss Control



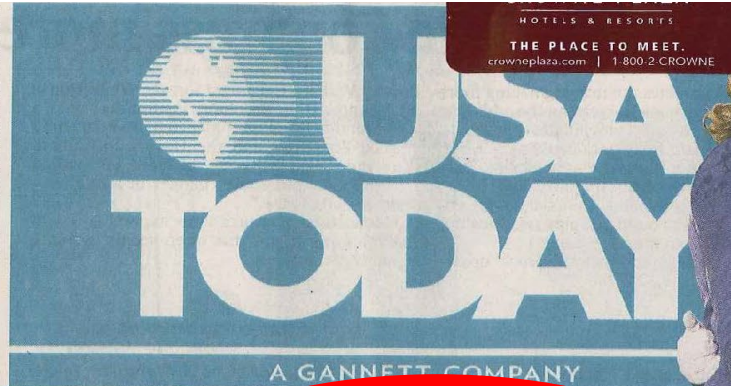
Relevance: Public Relations



Curtis Granderson. Photo by Jim McIsaac, Getty Images

2009 trade pays off

Yankees, Tigers and Diamondbacks are reaping benefits of 3-way deal, 1C



FALL TV ratings

Pan Am, Unforgettable among those showing promise, but comedy proves to be king, 1, 3D

Newsline

WEDNESDAY, SEPTEMBER 28, 2011



Hackers shake Web to the core

WINSTON-SALEM JOURNAL

February 19, 2014 75 cents

WEDNESDAY www.journalnow.com

Feed winter cravings with healthy soup / C1

City: Fired meter reader filed false water data

Officials calculating affected accounts to prevent overcharges

BY WESLEY YOUNG

uary telling them that a meter reader had falsified water consumption readings for the November-November billing cycle.

Division officials said they believe that 3,200 customers received incorrect billings, but that the letters were sent out to every



On Facebook

Did you get an inaccurate

Tell us about it at Facebook.com/WinstonSalemJournal.

said Ron Hargrove, the director of the division. The company

the falsified bills experienced unusually low readings for the billing cycle. A correct reading in the following billing cycle resulted in those customers getting bills that were higher than normal.

some number of readings stay unusually low, Hargrove said. 'A lot of his readings were accurate, but when he would get behind he would put a false reading on.' Bellwether said it would not comment on the incident.

Relevance: Public Relations

SAWS reveals 9 billion gallons of water wasted last year

by APRIL MOLINA | Wednesday, November 1st 2017



PART 1: Same lake,
unequal rates

PART 2: Residents pay
for billions lost

Communities compliant with Illinois water loss standard

For 163 Illinois municipalities that received Lake Michigan water in 2016

Illinois standard: 12% water lost

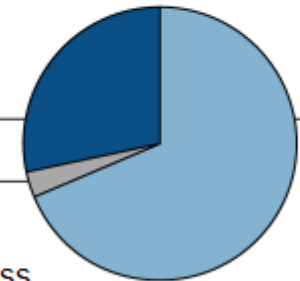
Loss exceeds
standard:

46
(28.2%)

Within
standard:

112
(68.7%)

Water loss
data unavailable: **5** (3.1%)



SOURCE: Tribune reporting, Illinois Department
of Natural Resources

CHICAGO TRIBUNE

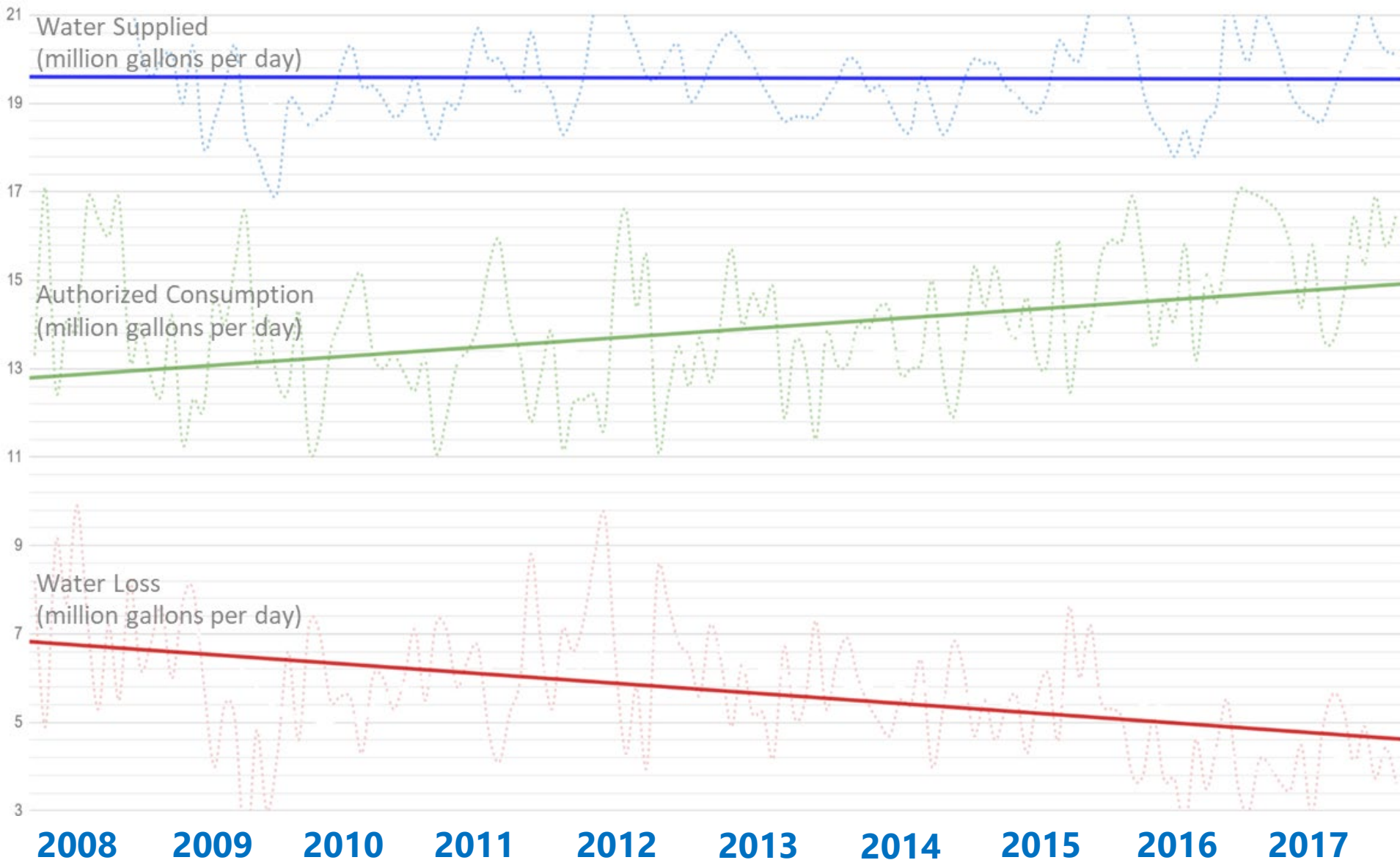
TRIBUNE INVESTIGATION: THE WATER DRAIN

BILLIONS LOST, MILLIONS WASTED

Why Chicago area residents pay millions for water that never reaches their taps



Increased Supply



Relevance: Impacts on Bond Ratings



Strong – Utility has performed a water audit consistent with the AWWA M-36 methodology on an annual basis for the prior five years. The utility has a well-structured and documented Non-Revenue Water Management Program that includes ongoing leak detection work and annual accuracy testing of finished water meters and a representative sample of customer meters.

Good – Utility has performed a water audit consistent with the AWWA M-36 methodology on an annual basis for the prior three years. The utility has engaged in specific components of a Non-Revenue Water Management Program such as periodic finished water meter testing, accuracy testing of samples of customer meters and active leak detection.

Standard – Utility has performed a water audit consistent with the AWWA M-36 methodology but does not do so on an annual basis. The utility tracks some basic water loss information on a monthly basis but does not have an active Non-Revenue Water Management Program.

Vulnerable – Utility has not performed a water audit consistent with the AWWA M-36 methodology and does limited tracking of some basic water loss information on a monthly basis. This information is generally reported on a percentage of volume-supplied basis.



05 SEPT 2018



Rating Action: **Moody's upgrades to Aa1 Asheville, NC's outstanding \$43.4M Water Revenue Enterprise bonds;** **Outlook stable**

New York, September 05, 2018 -- Moody's Investors Service has upgraded the rating to Aa1 from Aa2 on the City of Asheville, NC's \$43.4 million Water System Revenue Refunding Bonds, Series 2015. The outlook is stable.

RATINGS RATIONALE

The upgrade to the high quality Aa1 rating reflects the growing size and diversity of the service area's economic base, strong management practices including comprehensive fiscal policies, an active pay-go capital improvement program, regular rate reviews and long term planning. The rating also incorporates ample debt service coverage (4.3 times) and liquidity levels (1,229 days cash on hand). Legal provisions are satisfactory (1.2x rate covenant) with no debt service reserve requirement which is offset by maintenance of healthy reserves.

RATING OUTLOOK

The stable outlook reflects our expectation of continued sound financial operations and stability within the service area.

FACTORS THAT COULD LEAD TO AN UPGRADE

-Maintenance of high debt service coverage levels

-Reduction of water leakage rate

FACTORS THAT COULD LEAD TO A DOWNGRADE

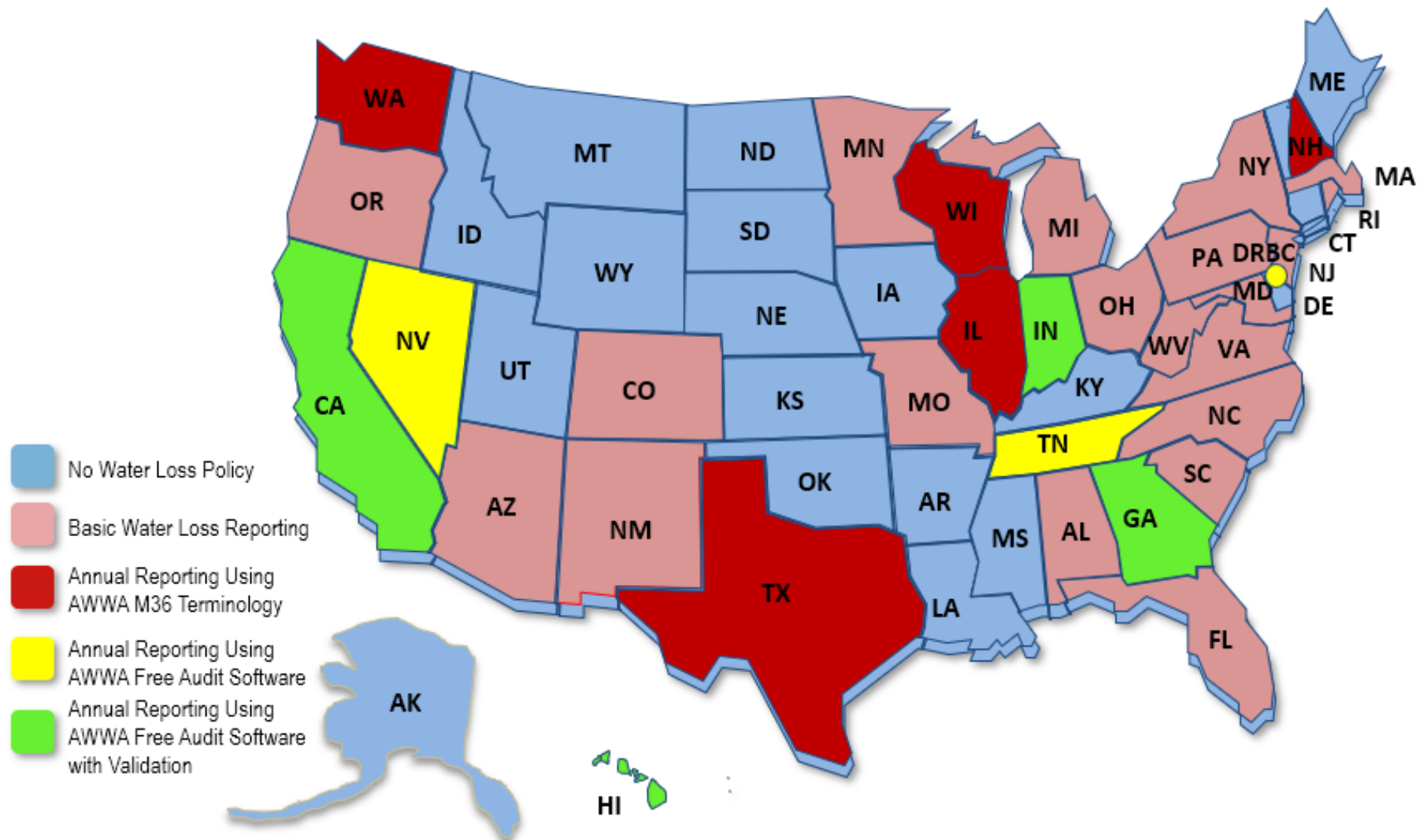
-Debt service coverage falling below current projections

-Significant increase in debt ratio

-Material deterioration of the customer base and economic profile

-Reduction of water leakage rate

AWWA M36 Regulatory Landscape



Washington

Pilot, 10 Systems, 9 Months

California

Full Scale, 460 Systems, 2 Years
Water Audit Validation Training

Hawaii

Full Scale, 100 Systems, 4 Years

Colorado

Pilot, 50 systems
Full Scale, 165 Systems, 2 Years

Utah

Pilot, 20 Systems, 6 Months

Wisconsin

Pilot, 6 Systems, 6 Months

Arizona

Pilot, 6 Systems, 6 Months
Pilot, 25 Systems, 9 Months

New Mexico

Full Scale, 134 Systems, 12 Months

Quebec

Water Audit Validation Training

North Carolina + South Carolina

Regional Basin, 19 Systems, Multi-year
Pilot, 10 Systems, 12 Months

Georgia

Full Scale, 230 Systems, 5 Years
Water Audit Validation Training

Florida

Pilot, 10 Systems, 12 Months

Water Loss Programs in North America

Washington

Pilot, 10 Systems, 9 Months

California

Full Scale, 460 Systems, 2 Years
Water Audit Validation Training

Hawaii

Full Scale, 100 Systems, 4 Years

Colorado

Pilot, 50 systems
Full Scale, 165 Systems, 2 Years

Utah

Pilot, 20 Systems, 6 Months

Wisconsin

Pilot, 6 Systems, 6 Months

Pilot

Full Scale

**Validation
Training**

Arizona

Pilot, 6 Systems, 6 Months
Pilot, 25 Systems, 9 Months

New Mexico

Full Scale, 134 Systems, 12 Months

North Carolina South Carolina

Regional Basin, 19 Systems, Multi-year
Pilot, 10 Systems, 12 Months

Georgia

Full Scale, 230 Systems, 5 Years
Water Audit Validation Training

Florida

Pilot, 10 Systems, 12 Months

Water Loss Programs in North America

Washington

Pilot, 10 Systems, 9 Months

Utah

Pilot, 20 Systems, 6 Months

Arizona

Pilot, 6 Systems, 6 Months
Pilot, 25 Systems, 9 Months

Wisconsin

Pilot, 6 Systems, 6 Months

North Carolina

Pilot, 10 Systems, 12 Months

Florida

Pilot, 10 Systems, 12 Months

Annual Water Balance

Annual M36 water audit

Apparent & Real Loss volumes

Level 1 validation

Loss Profiling & Uncertainty

Advanced Validation

- Level 2 Analytics
- Level 3 Field Study
- Margins of Error

Apparent Loss Profile

- Theft
- Meter Inaccuracy
- Data Handling

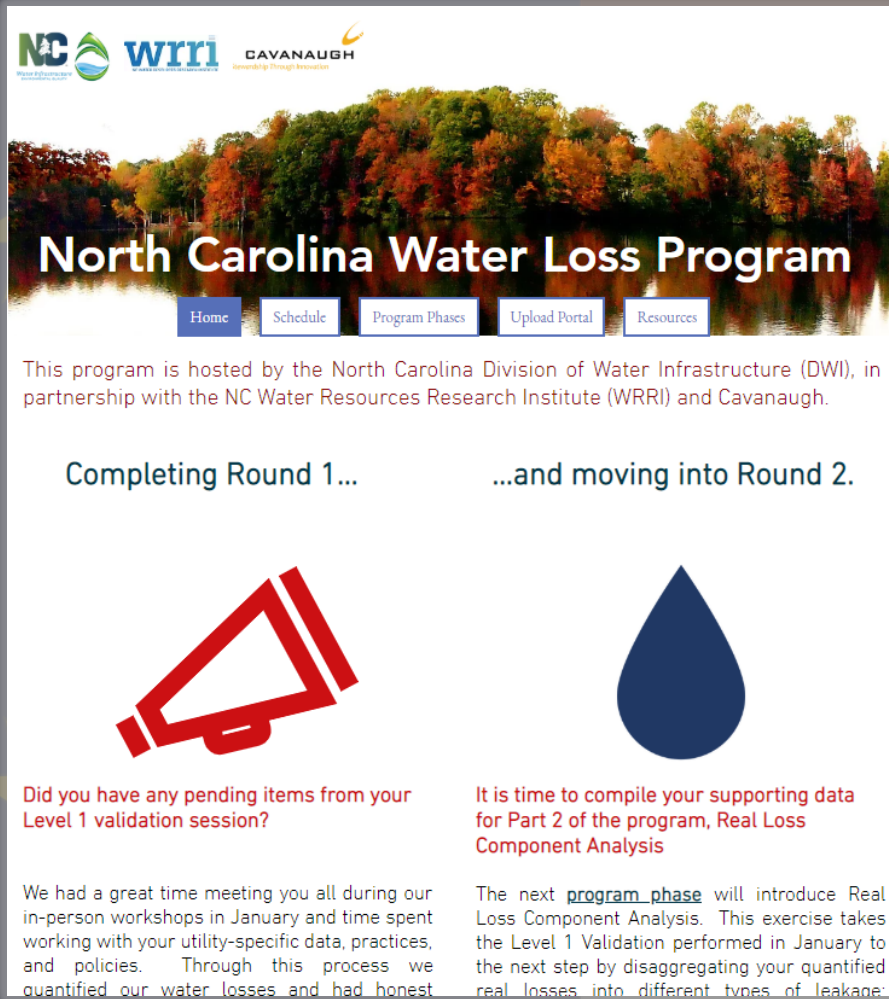
Real Loss Profile

- Reported Leakage
- Unreported Leakage
- Background Leakage

Pilot

North Carolina

Pilot



North Carolina Water Loss Program

Home Schedule Program Phases Upload Portal Resources

This program is hosted by the North Carolina Division of Water Infrastructure (DWI), in partnership with the NC Water Resources Research Institute (WRRRI) and Cavanaugh.

Completing Round 1...

Did you have any pending items from your Level 1 validation session?

We had a great time meeting you all during our in-person workshops in January and time spent working with your utility-specific data, practices, and policies. Through this process we quantified our water losses and had honest

...and moving into Round 2.

It is time to compile your supporting data for Part 2 of the program, Real Loss Component Analysis

The next program phase will introduce Real Loss Component Analysis. This exercise takes the Level 1 Validation performed in January to the next step by disaggregating your quantified real losses into different types of leakage:



Standard Pilot

10 Water Systems

Technical Training and
Assistance through Level 1
Validation + Real Loss
Component Analysis

California

Full Scale, 460 Systems, 2 Years
Water Audit Validation Training

Colorado

Pilot, 50 systems
Full Scale, 165 Systems, 2 Years

Georgia

Full Scale, 230 Systems, 5 Years
Water Audit Validation Training

Hawaii

Full Scale, 100 Systems, 4 Years

New Mexico

Full Scale, 134 Systems, 12 Months

Annual Water Balance

Annual M36
water audit

Apparent &
Real Loss
volumes

Level 1
validation

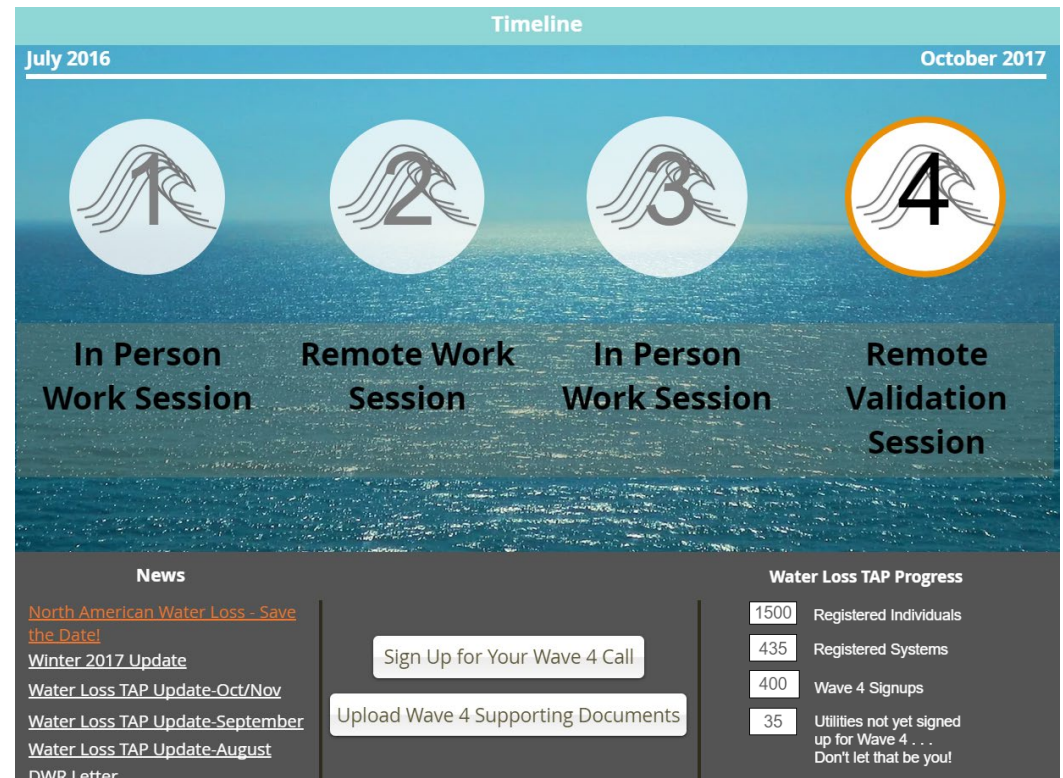
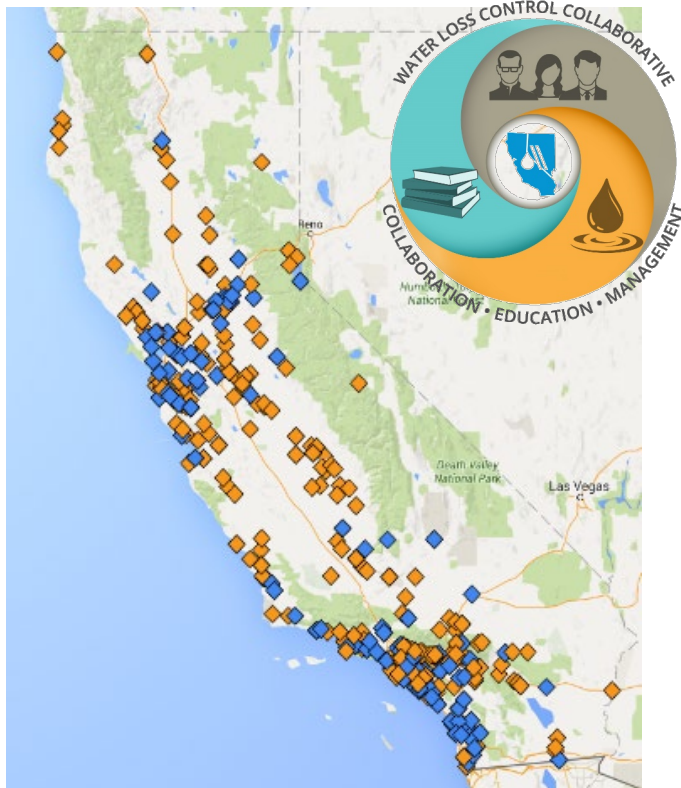
**Full
Scale**



California

Full
Scale

- Under regulatory framework
- Multiple Tracks based on experience
- Technical assistance:
 - AWWA M36 methodology
 - Level 1 Validation





A map of North America, including the United States, Canada, and Mexico. Three regions are highlighted in purple: California in the western United States, Georgia in the southeastern United States, and Quebec in eastern Canada. Each highlighted region is accompanied by text describing a water audit validation training program. A purple circle in the bottom right corner contains the text 'Validation Training'.

California

Full Scale, 460 Systems, 2 Years
Water Audit Validation Training

Quebec

Water Audit Validation Training

Georgia

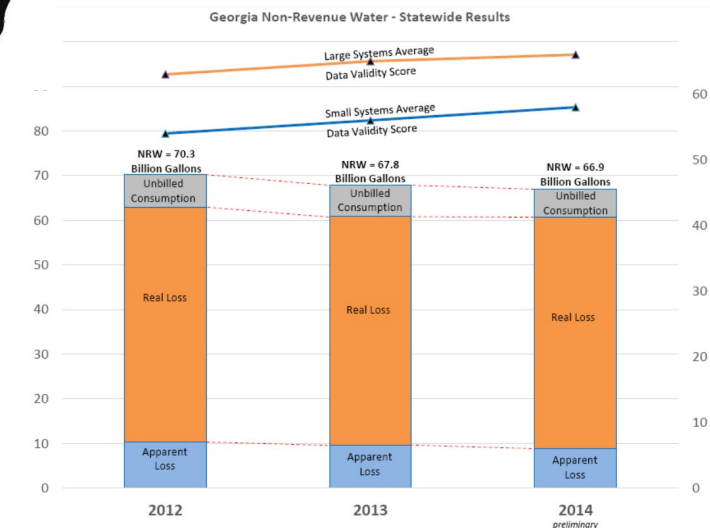
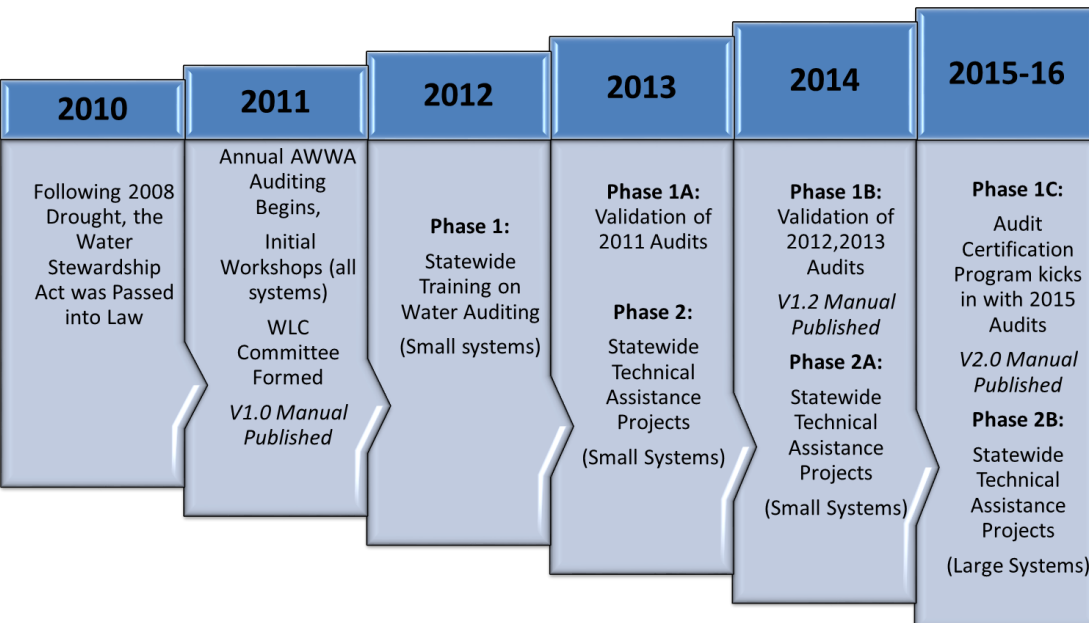
Full Scale, 230 Systems, 5 Years
Water Audit Validation Training

Validation
Training

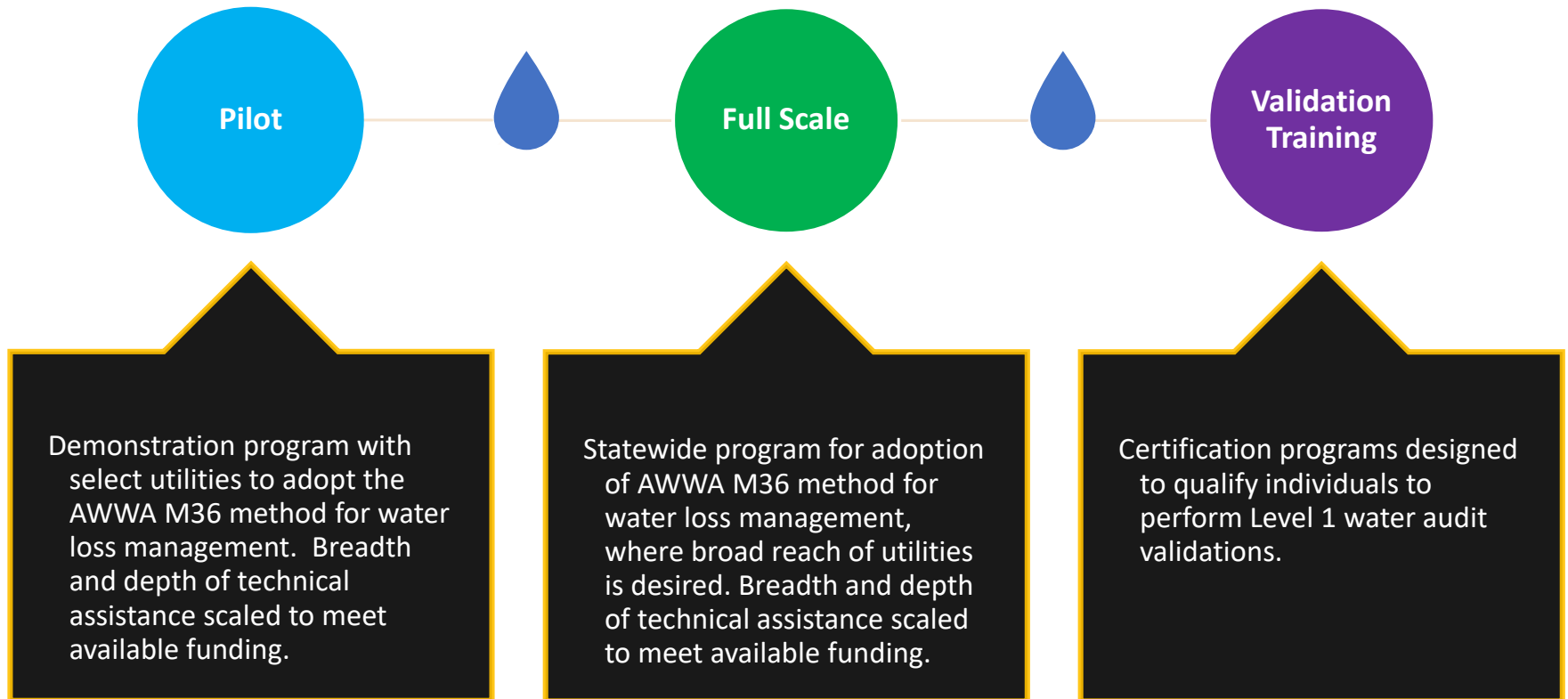
Georgia

Validation
Training

- Under regulatory framework
- Multiple Tracks
- Extended touchpoints of technical assistance
- Multiple phases over several years



Training and Technical Assistance Programs



NC Water Loss Control Pilot Program

Leading utilities down the road to viability

Drew Blackwell
NRW Program Manager
Cavanaugh

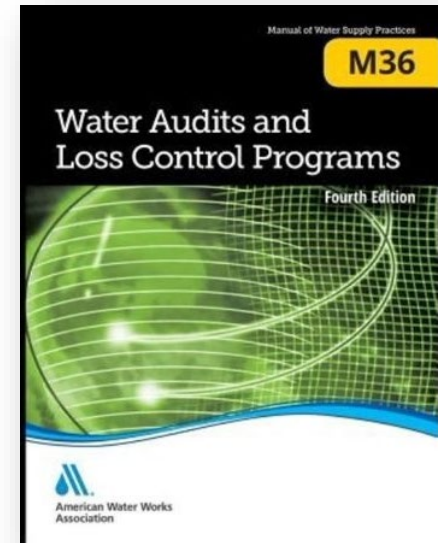


GOAL:

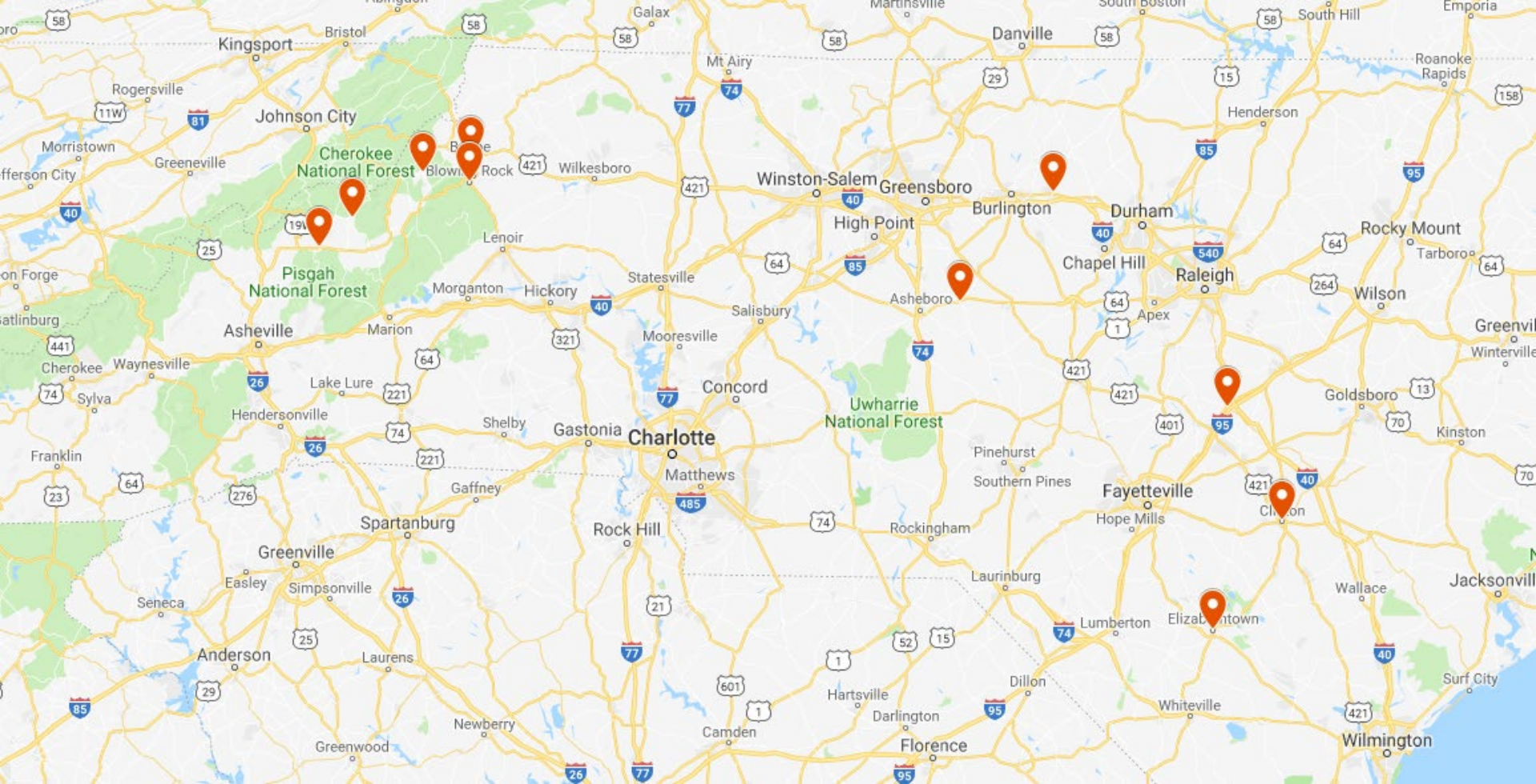
Demonstration of AWWA M36 methodology for cost-effective water loss management

Key Tasks:

1. Training & Technical Assistance to 10 small and mid-size utilities across North Carolina
2. Analysis of pilot outcomes & opportunity for water loss & revenue recovery







10 Participating Water Systems

Western Region

- Burnsville
- Banner Elk
- Bakersville
- Blowing Rock
- Boone

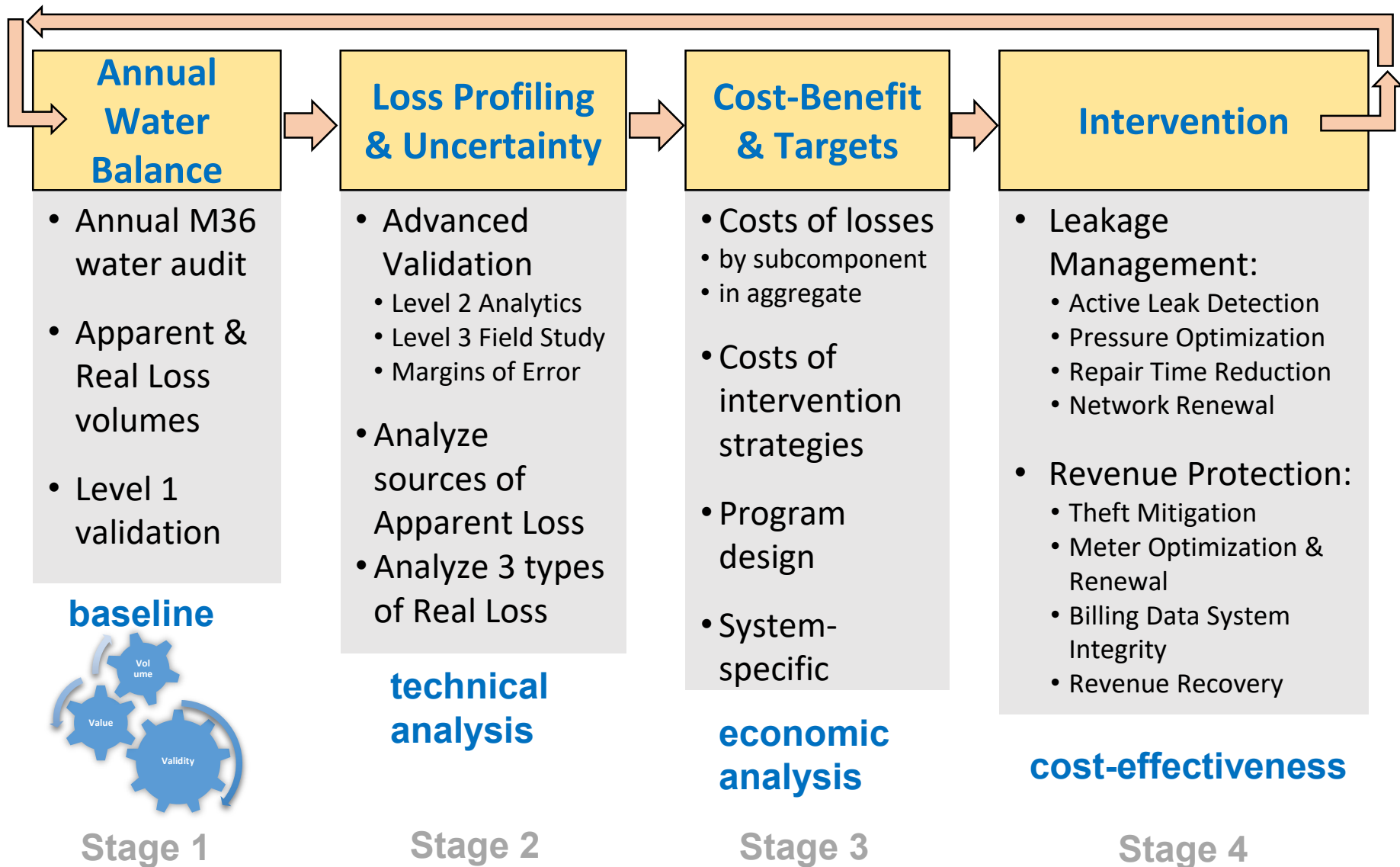
Central Region

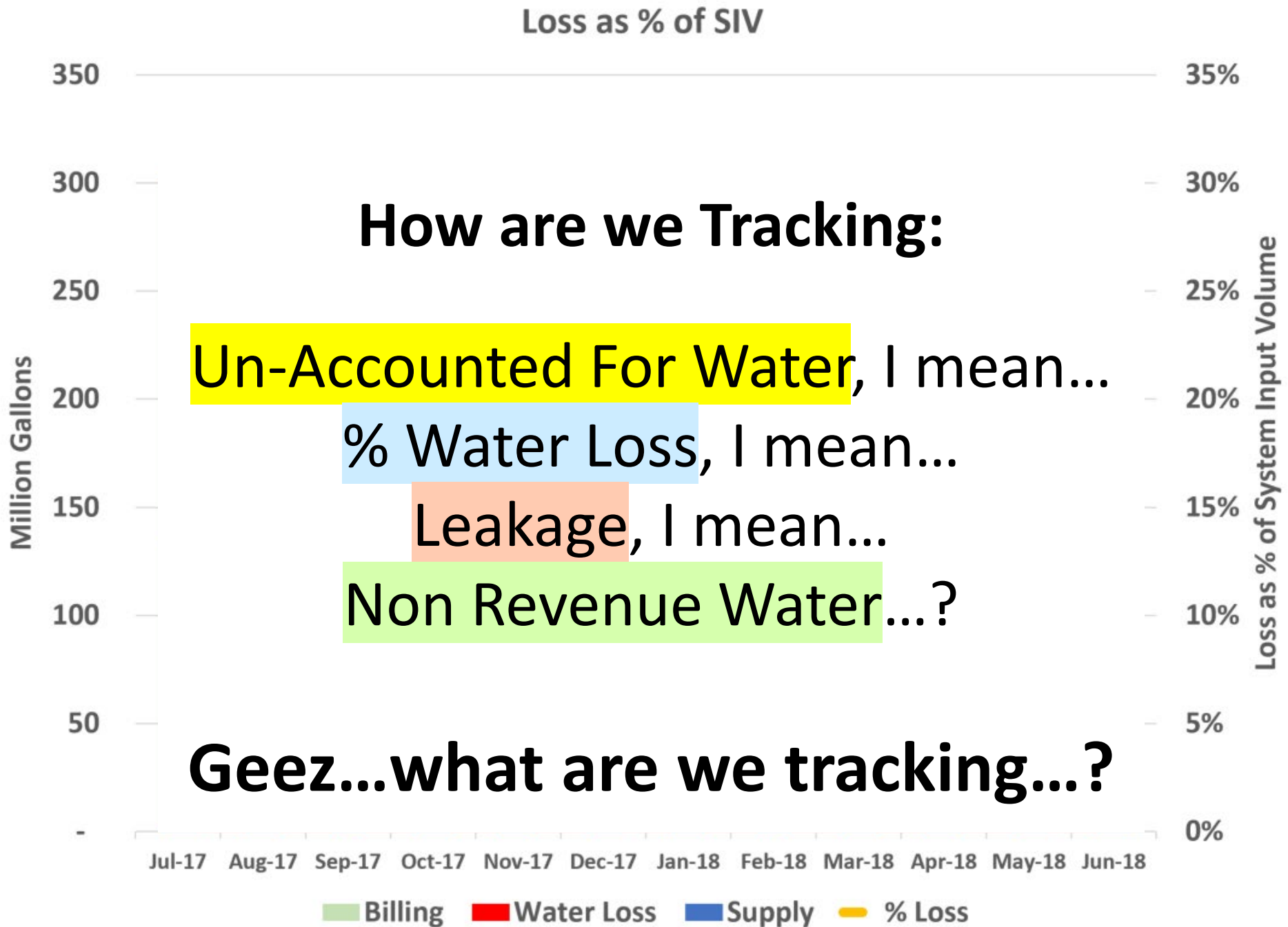
- Ramseur
- Mebane

Eastern Region

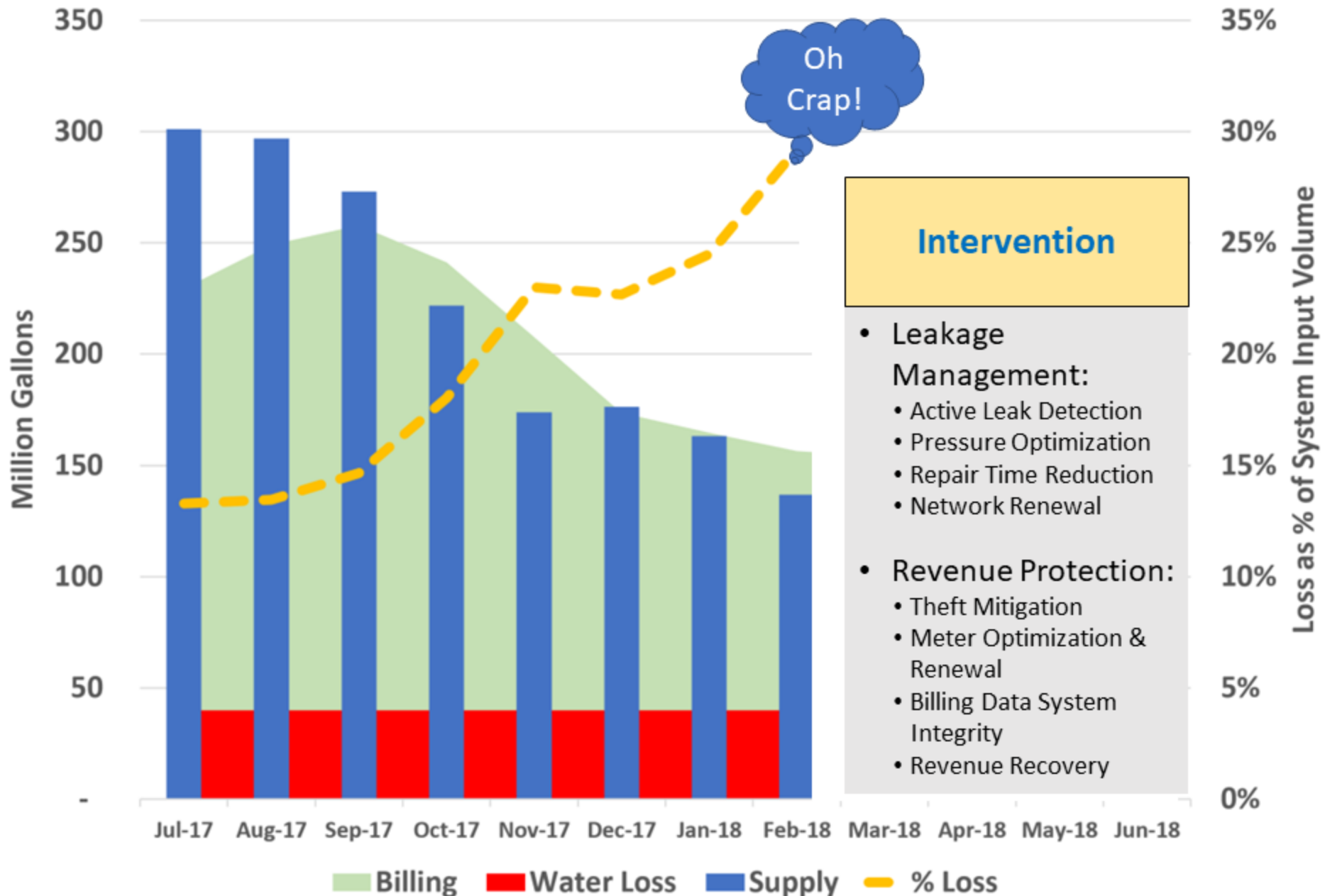
- Benson
- Clinton
- Elizabethtown

The Big Picture: Economic Intervention



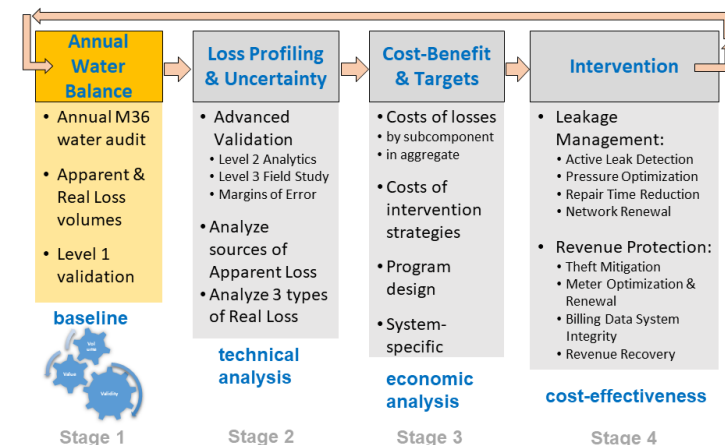
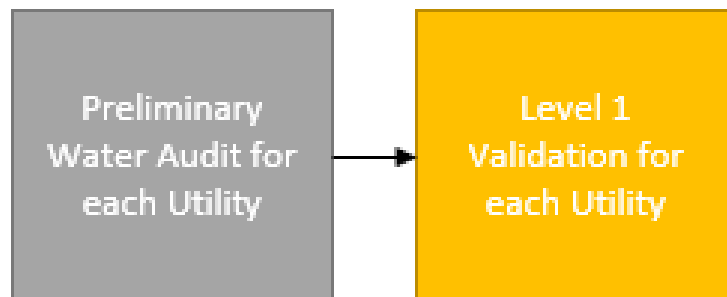
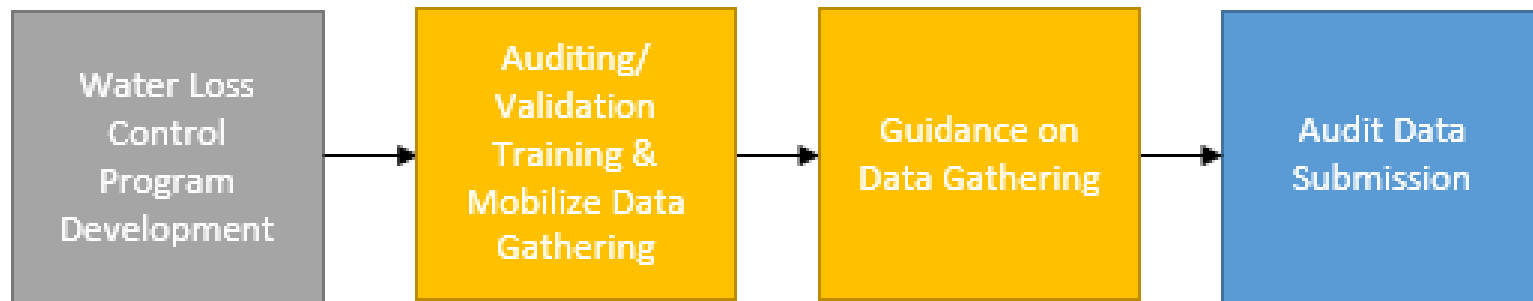


Loss as % of SIV



Round 1 Process

Round 1



What utilities put into it...

- Gathered requested data:
 - Supply volumes: per meter, per month
 - Consumption: per class, per month
 - System data: length of mains, operating pressure, etc
 - Cost data: total annual costs, customer retail rates, cost to produce water
- Compiled the AWWA Water Audit for Calendar Year 2017
- Attended 1-day workshop



AWWA Free Water Audit Software

www.awwa.org/waterlosscontrol



AWWA Free Water Audit Software: Reporting Worksheet WAS v5.0
American Water Works Association, Copyright © 2014. All Rights Reserved.

Water Audit Report for: **Northern San Leandro Combined Water Sewer Storm Utility District (0007900)**
Reporting Year: **2013** **1/2013 - 12/2013**

Please enter data in the white cells below. Where available, metered values should be used; if metered values are unavailable please estimate a value. Indicate your confidence in the accuracy of the input data by grading each component (n/a or 1-10) using the drop-down list to the left of the input cell. Hover the mouse over the cell to obtain a description of the grades

All volumes to be entered as: MILLION GALLONS (US) PER YEAR

To select the correct data grading for each input, determine the highest grade where the utility meets or exceeds all criteria for that grade and all grades below it.

WATER SUPPLIED

Volume from own sources: MG/Yr
Water imported: MG/Yr
Water exported: MG/Yr

WATER SUPPLIED: **825.000** MG/Yr

AUTHORIZED CONSUMPTION

Billed metered: MG/Yr
Billed unmetered: MG/Yr
Unbilled metered: MG/Yr
Unbilled unmetered: MG/Yr

Default option selected for Unbilled unmetered - a grading of 5 is applied but not displayed

AUTHORIZED CONSUMPTION: **760.313** MG/Yr

WATER LOSSES (Water Supplied - Authorized Consumption) **64.688** MG/Yr

Apparent Losses

Unauthorized consumption: MG/Yr
Customer metering inaccuracies: MG/Yr
Systematic data handling errors: MG/Yr

Apparent Losses: **15.071** MG/Yr

Real Losses (Current Annual Real Losses or CARL)

Real Losses = Water Losses - Apparent Losses: MG/Yr

WATER LOSSES: **64.688** MG/Yr

NON-REVENUE WATER

NON-REVENUE WATER: **75.000** MG/Yr

= Water Losses + Unbilled Metered + Unbilled Unmetered

SYSTEM DATA

Length of mains: miles
Number of active AND inactive service connections:
Service connection density: conn./mile main

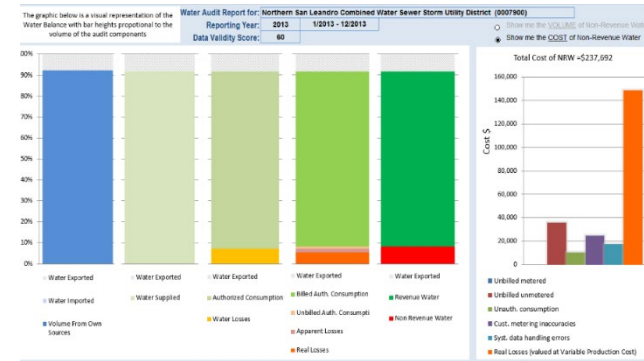
Are customer meters typically located at the curbstop or property line? (length of service line, beyond the property boundary, that is the responsibility of the utility)

Average length of customer service line: psi

Average length of customer service line has been set to zero and a data grading score of 10 has been applied

COST DATA

Total annual cost of operating water system: \$/Year
Customer retail unit cost (applied to Apparent Losses): \$/1000 gallons (US)
Variable production cost (applied to Real Losses): \$/Million gallons ☐ Use Customer Retail Unit Cost to value real losses



Industry Standard
(M36)

Free


Defaults provided

~13 Volume Inputs

~7 System Data Inputs

AWWA Free Water Audit Software[©] (V5.0)

Data Grading



**AWWA Free Water Audit Software:
Reporting Worksheet**

WAS v5.
American Water Works Assn
Copyright © 2014, All Rights Reserved

?

Click to access definition

+

Click to add a comment

Water Audit Report for: << Please enter system details and contact information on the Instructions tab >>

Reporting Year:

WATER SUPPLIED

Volume from own sources:

+ ?

Water imported:

+ ?

Water exported:

+ ?

WATER SUPPLIED:

AUTHORIZED CONSUMPTION

Billed metered:

+ ?

Billed unmetered:

+ ?

Unbilled metered:

+ ?

Unbilled unmetered:

+ ?

Enter a positive value, otherwise a default percentage of 1.25% (of billed metered)

AUTHORIZED CONSUMPTION:

?

WATER LOSSES (Water Supplied - Authorized Consumption)

Apparent Losses

Unauthorized consumption:

+ ?

Customer metering inaccuracies:

+ ?

Systematic data handling errors:

+ ?

Master Meter Error Adjustments

<----- Enter grading in column 'E' and 'J' ----->

n/a (not applicable). Select this grading only if the water utility purchases/imports all of its water resources (i.e. has no sources of its own)

1. Less than 25% of water production sources are metered, remaining sources are estimated. No regular meter accuracy testing or electronic calibration conducted.

2. 25% - 50% of treated water production sources are metered; other sources estimated. No regular meter accuracy testing or electronic calibration conducted.

3. Conditions between 2 and 4

4. 50% - 75% of treated water production sources are metered, other sources estimated. Occasional meter accuracy testing or electronic calibration conducted.

5. Conditions between 4 and 6

6. At least 75% of treated water production sources are metered, or at least 90% of the source flow is derived from metered sources. Meter accuracy testing and/or electronic calibration of related instrumentation is conducted annually. Less than 25% of tested meters are found outside of +/- 6% accuracy.

7. Conditions between 6 and 8

8. 100% of treated water production sources are metered, meter accuracy testing and electronic calibration of related instrumentation is conducted annually, less than 10% of meters are found outside of +/- 6% accuracy

9. Conditions between 8 and 10

10. 100% of treated water production sources are metered, meter accuracy testing and electronic calibration of related instrumentation is conducted semi-annually, with less than 10% found outside of +/- 3% accuracy. Procedures are reviewed by a third party knowledgeable in the M36 methodology.

Pcnt: Value:

0.25%

⊕ ⊖

1.00%


⊕ ⊖

0.25%

⊕ ⊖

AWWA Free Water Audit Software

Performance Indicators/Metrics



AWWA Free Water Audit Software:
System Attributes and Performance Indicators

WAS v5.0
American Water Works Association.
Copyright © 2014, All Rights Reserved.

Water Audit Report for:

Reporting Year:

*** YOUR WATER AUDIT DATA VALIDITY SCORE IS: 55 out of 100 ***

+

Real Losses:

MG/Yr

=

Water Losses:

MG/Yr

?

Unavoidable Annual Real Losses (UARL):

MG/Yr

Annual cost of Apparent Losses:

Annual cost of Real Losses:

Valued at **Variable Production Cost**
Return to Reporting Worksheet to change this assumption

Performance Indicators:

Financial:

Non-revenue water as percent by volume of Water Supplied:

Non-revenue water as percent by cost of operating system:

Real Losses valued at Variable Production Cost

Operational Efficiency:

Apparent Losses per service connection per day:

gallons/connection/day

Real Losses per service connection per day:

gallons/connection/day

Real Losses per length of main per day*:

Real Losses per service connection per day per psi pressure:

gallons/connection/day/psi

From Above, Real Losses = Current Annual Real Losses (CARL):

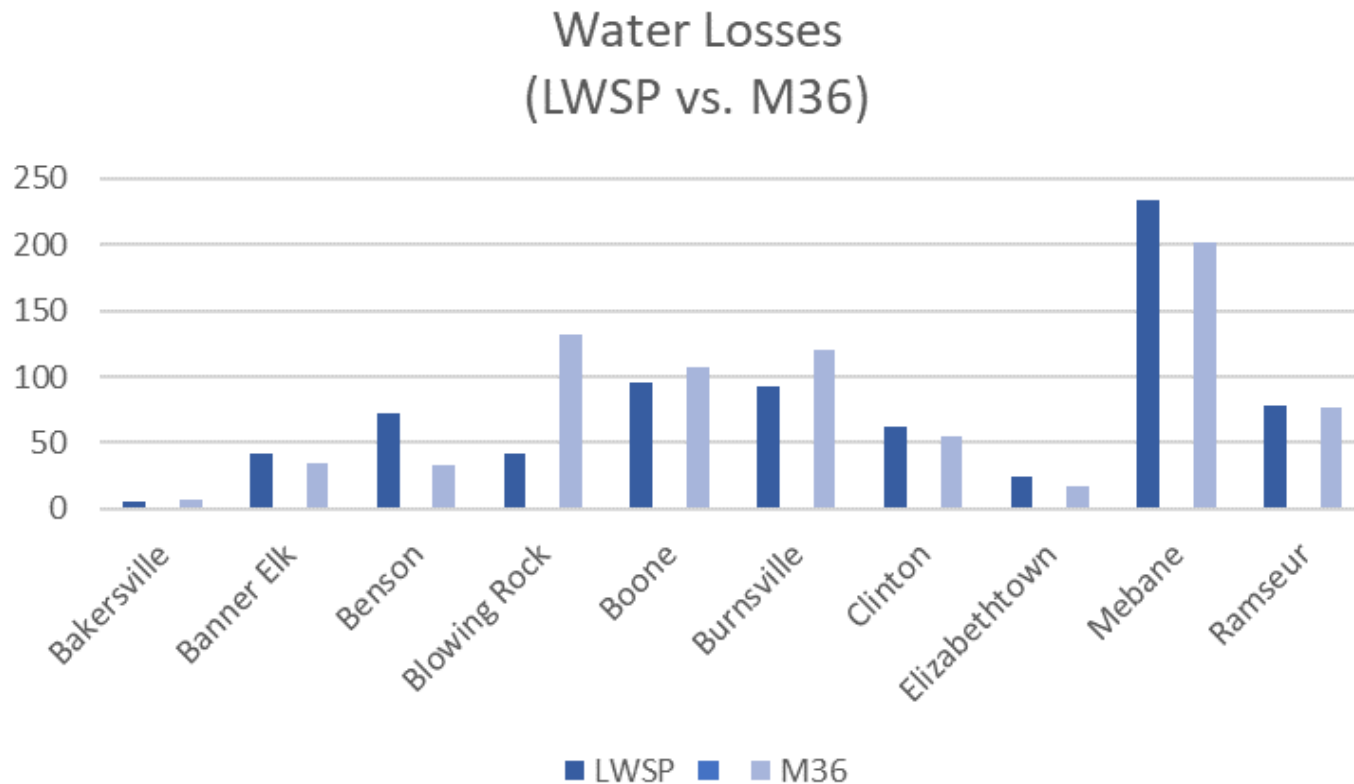
million gallons/year

?

Infrastructure Leakage Index (ILI) [CARL/UARL]:

* This performance indicator applies for systems with a low service connection density of less than 32 service connections/mile of pipeline

Current Water Loss Tracking vs. AWWA M36 Methodology



Purpose of Level 1 Validation

- 1) review of audit methodology and volume determination
- 2) review of Data Validity Grade selection

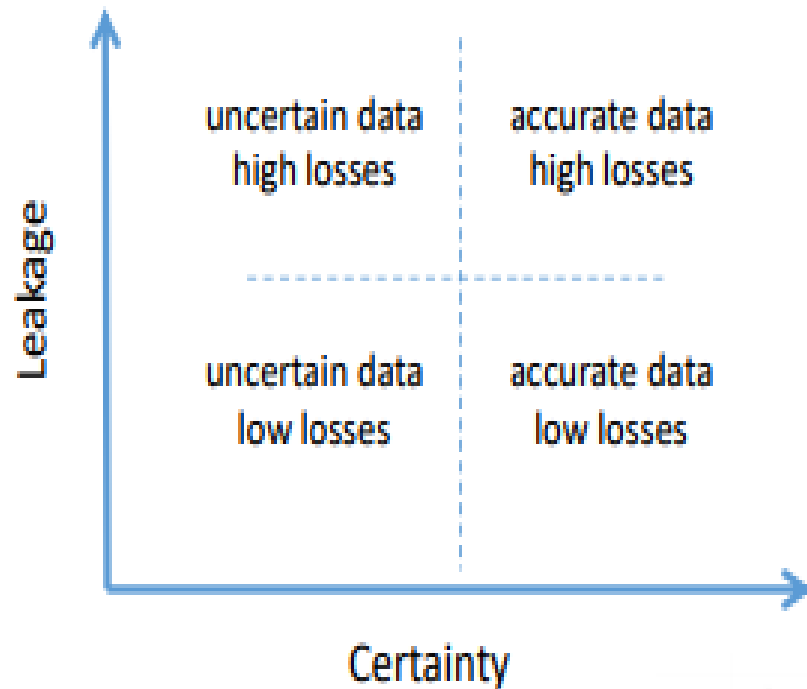
Level 1 Validation Tools:

- Discussion with Validator
- Supporting Documentation

The BEST(?) Number

100

The BEST(?) Number



VS.



What utilities got out of it...

- Basic concepts of the AWWA M36 methodology
- Foundations of water auditing
- Level 1, 3rd party validated Water Audit
- Validation Review Notes
- Assessment of Validity, Volume & Value for Non-Revenue Water components
 - unbilled metered, unbilled unmetered, theft, customer metering inaccuracies, data handling errors, real losses (physical leaks)
- Recommended next steps

Round 1 Recommendations

CAVANAUGH
Stewardship Through Innovation

North Carolina Water Loss Pilot Program
Water Audit Level 1 Validation Document

Audit Information:
Utility: Elizabethtown
System Type: Potable
Utility Representation:
Validation Date: 1/

Validation Findings
Key Audit Metrics
Data Validity
ILI: 1.09
Non-revenue
Certification
This water loss
All recommendations
Validator Information
Water Audit

Validator Provided

Key Audit Metrics
Data Validity
ILI: 1.09
Non-revenue
Certification
This water loss
All recommendations
Validator Information
Water Audit

Town of Elizabethtown
Water System 2018

Legend
● Tanks
● Wells
— Water Lines
--- Town Limits

Key Audit Metrics

(~)	VALIDITY	Data Validity Score: 50	Data Validity Band (Level): Band II (26-50)
(#)	VOLUME	ILI: 1.09	Apparent Loss: 2.76 (gal/conn/day)
(S)	VALUE		Real Loss: 19.09 (gal/conn/day)
		Annual Cost of Apparent Losses: \$12,028	Annual Cost of Real Losses: \$5,361

Infrastructure & Water Loss Management Practices:
Infrastructure age profile: n/a
Infrastructure replacement policy (current, historic): n/a
Estimated main failures/year: 6
Estimated service failures/year: 20
Extent of proactive leakage management: None currently in place.
Other water loss management comments: No additional comments.

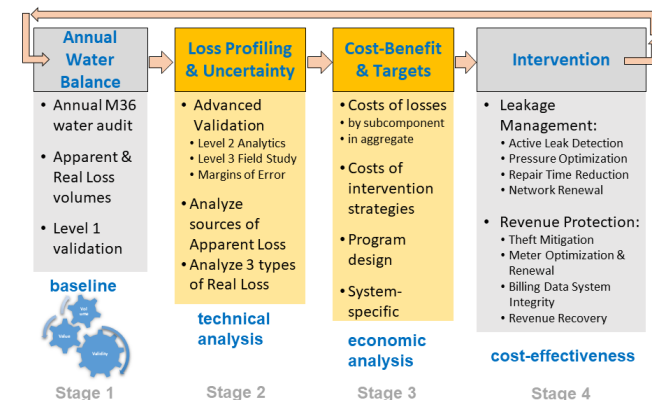
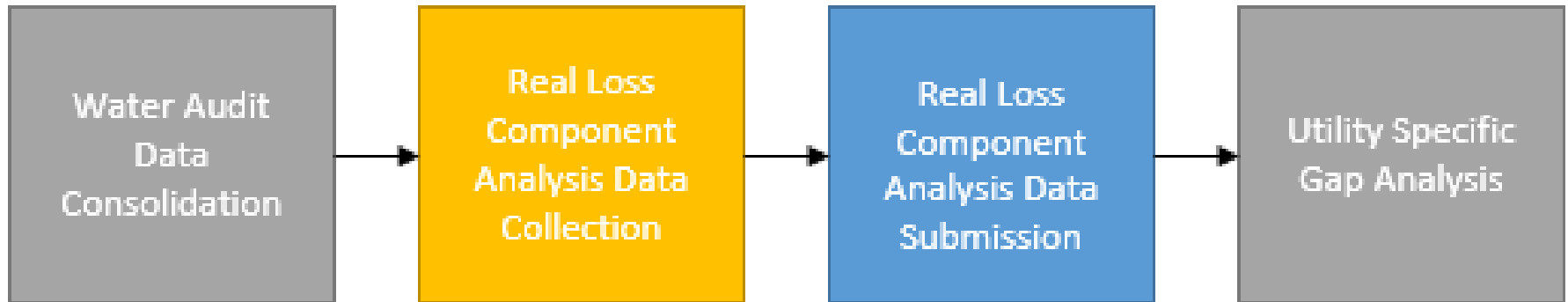
Comments on Audit Metrics & Validity Improvements
The Infrastructure Leakage Index (ILI) of 1.09 describes a system that experiences leakage at 1.09 times the modeled technical minimum for its system characteristics.

The Data Validity Score falling within Band II (26-50) indicates that next steps should be generally focused on improving data reliability. Opportunities to improve the reliability of audit inputs and outputs include:

- Customized estimate of Unbilled Unmetered Authorized Consumption: consider producing itemized, agency-specific estimates of unbilled unmetered (operational) uses, rather than using the default. Ensure leakage estimates are excluded.
- Improved understanding of Supply Meter (Own or Import) Master Meter Error: consider adopting or increasing the rigor of a source meter volumetric testing and calibration program, informed by the guidance provided in AWWA Manual M36 – Appendix A.
- Temporal alignment of Billed Metered Authorized Consumption with Water Supplied: consider pro-rating the first and last months of the audit period to better align consumption with actual dates of use and using read date as basis for reporting.
- Level 2 validation on raw data for Billed Metered Authorized Consumption to determine and resolve any instances of potable volume duplication or non-potable volume inclusion.

Round 2 Process

Round 2





What utilities put into it...

- Gathered requested data:
 - Line repair data: work order number, asset type, line size/material, date/time, location, cost of repair
 - Additional system data: miles of main by diameter, breakdown of pipe material by %, age of pipe network, total volume of storage tanks
- Attended webcast of Round 2 that delivered basic concepts of Real Loss Component Analysis

North Carolina Water Loss Program Data Request

DATA REQUEST – ROUND 2

- **Timeframe for the data requested unless noted otherwise:** Most recent fiscal or calendar year. If something we ask for is not available – that's ok, just let us know!
- **Format for the data requested:** Excel preferred, scan or PDF if Excel format not available.
- **Deadline to provide the requested data:** Thursday, March 28th, 2019.

Essential Data

- **Line Repair Data** – please provide repair records as noted below, to the extent possible. If you have some but not all of this data – send us what you have!
 - Available work order database of mainline and service line breaks to include these fields as available:
 - work order number
 - asset type (main, service or appurtenance)
 - line size
 - line material type
 - date/time work order was created
 - date/time leak was repaired (usually this closely relates to when the work order gets closed)
 - location
 - cost of repair
 - pressure in area of break (if this was noted)
- **System Data**
 - Miles of main by diameter
 - Rough % breakdown of main line material (PVC, DIP, cast iron, AC, etc)
 - Predominate material for service lines
 - Estimated average age of pipe network
 - Total volume of distribution system storage tanks
 - Number of service connections by size

Optional Data (only if available)

- Any available pressure data
- Customer Meter Reading
 - Test results including meter ID, test date, flow rates, test duration, reference volume, test volume, etc
- Tank Overflows

Water Research Foundation™ **EPA**

WaterRF 4372: Real Loss Component Analysis: A Tool for Economic Water Loss Control

WaterRF 4372: Real Loss Component Analysis: A Tool for Economic Water Loss Control

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System Component	Subsequent Leakage (%)	Physical Failure (%)	Operational Failure (%)	Total (%)
Reservoirs	0.00	0.00	0.00	0.00
Main and Appurtenances	15.84	0.00	0.00	15.84
Trunk Transmission	24.24	0.00	0.00	24.24
Distribution System	45.10	0.00	0.00	45.10

WaterRF 4372: Real Loss Component Analysis: A Tool for Economic Water Loss Control

Identified different types of leaks

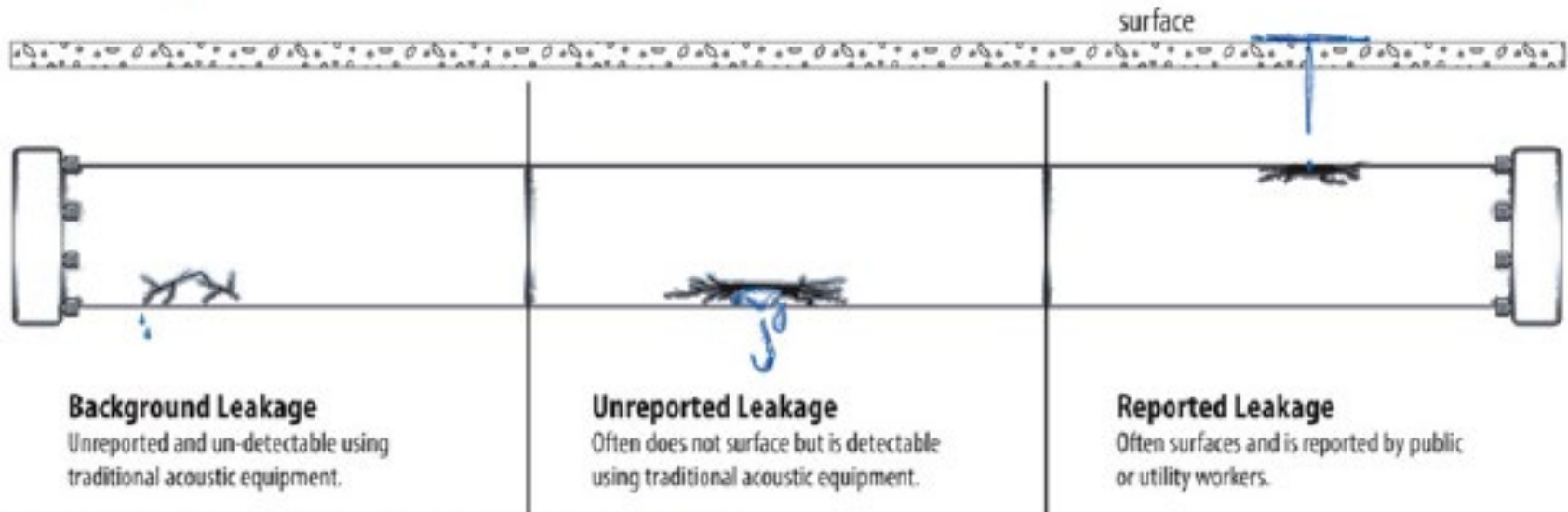


Figure 1: Sub-Components of Real Loss (graphic credit WRF)

Selecting the Right Tool



Background Leakage

Unreported and un-detectable using traditional acoustic equipment.

Tools

Pressure Management
Main & service replacement
Reduction in number of joints/fittings

Unreported Leakage

Often does not surface but is detectable using traditional acoustic equipment.

Tools

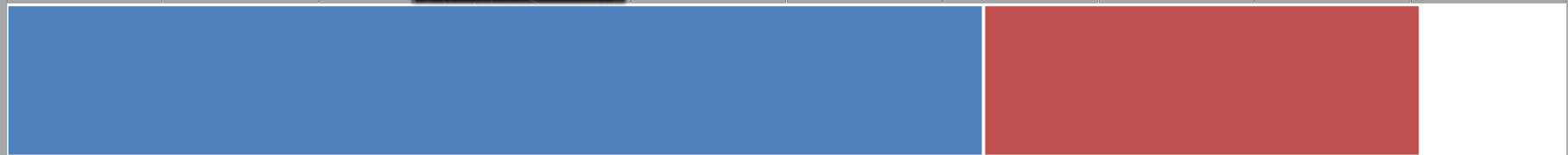
Pressure Management
Main & service replacement
Reduction in number of joints/fittings
Proactive Leak Detection

Reported Leakage

Often surfaces and is reported by public or utility workers.

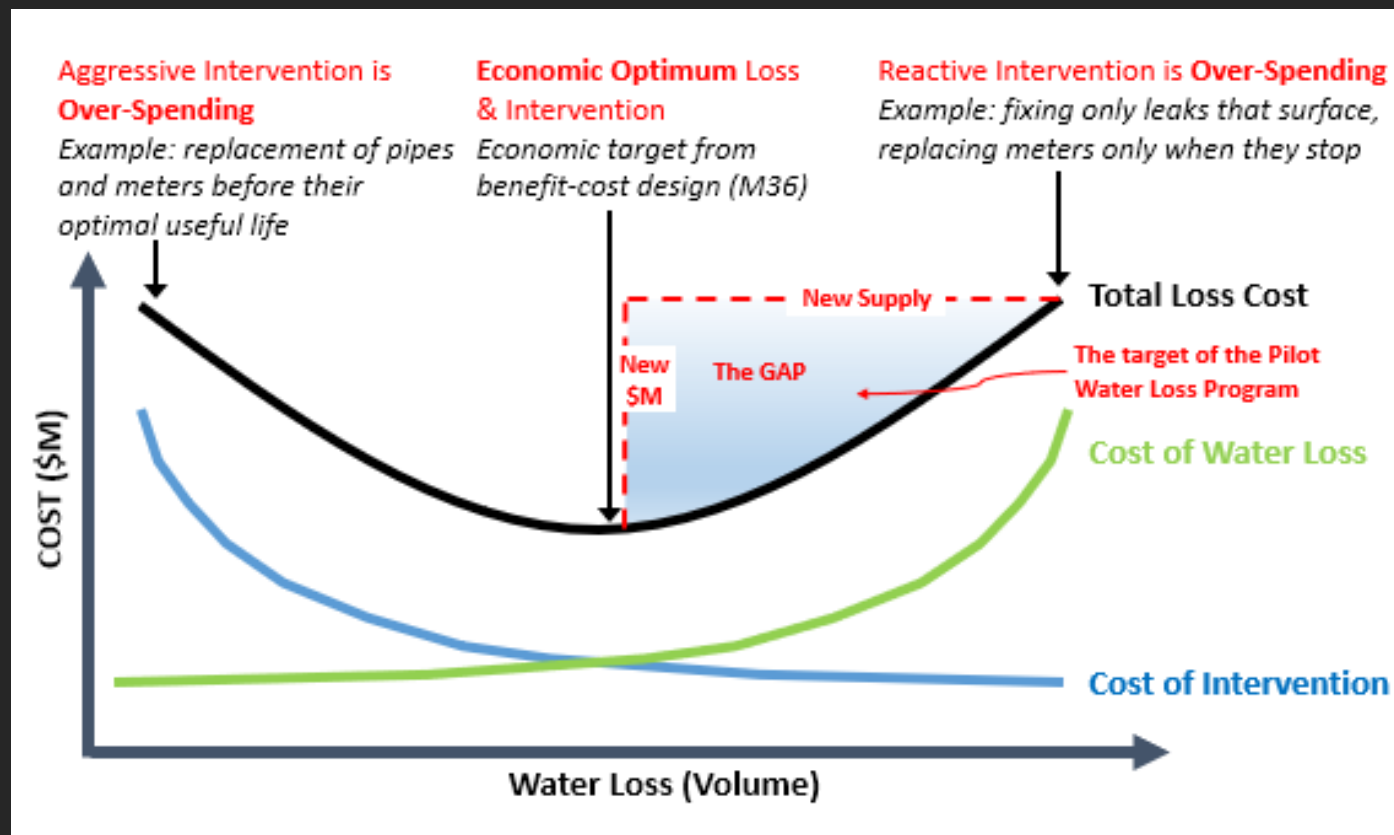
Tools

Pressure Management
Main & service replacement
Optimized repair time



What utilities got out of it...

- Basic concepts of Real Loss Component Analysis
- Economic Analysis for water loss intervention



Round 2 Recommendations

Recommended next steps include:

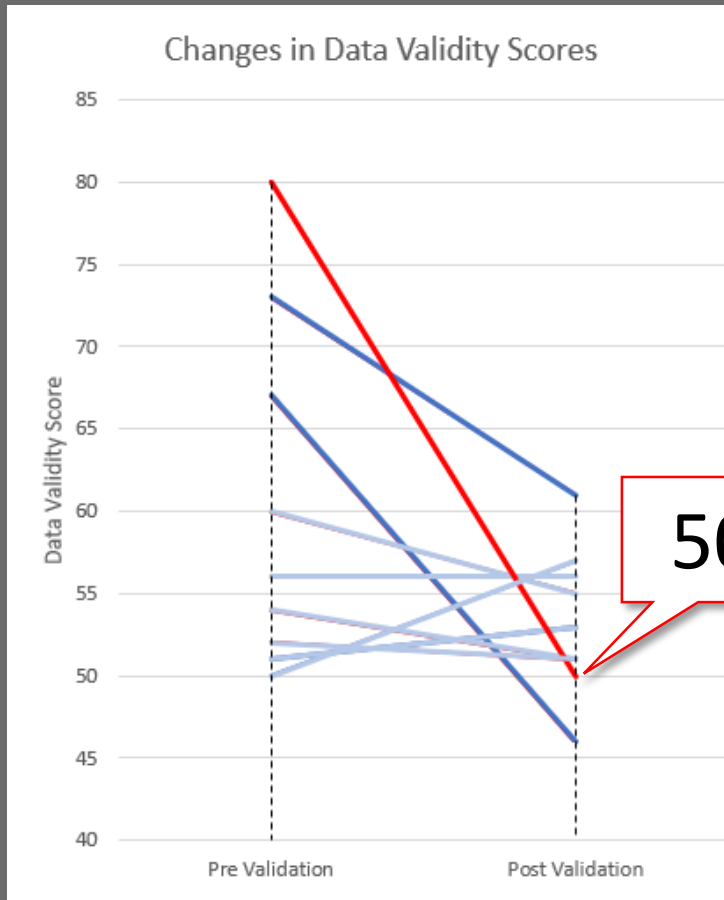
Data Validity and Program Management

- Develop the water balance annually using the AWWA Free Water Audit Software
 - Develop and maintain a monthly tracking mechanism to be consistent with M36 methodology;
 - Develop a plan for internal/external communication of efforts and results;
 - Develop unbilled, unmetered authorized consumption strategy to include awareness, estimate methods and tracking;
 - Continue to implement data collection practices to conduct water balance on segments of the overall system
- Assess feasibility of Supply Meter testing

Leakage Management

- Develop and implement Proactive Leak Detection Program to include:
 - In-depth technology identification and applicability analysis
 - Capital vs. Operational cost development
 - Implementation schedule and budget
- Evaluate establishment of District Metered Areas for leakage management
- Develop Pressure Optimization Pilot program for reduction in break frequencies and background leakage component
- Conduct regular meetings of internal staff to review data tracking, trends and intervention project status

Round 2 Recommendations



- Continue annual practice of completing water audit
 - Start with Calendar Year 2018 and refer to recommendations in 2017 review notes
- Assess feasibility of annual supply meter testing; both volumetric testing and electronic calibration

Show me the Data (and the Money)

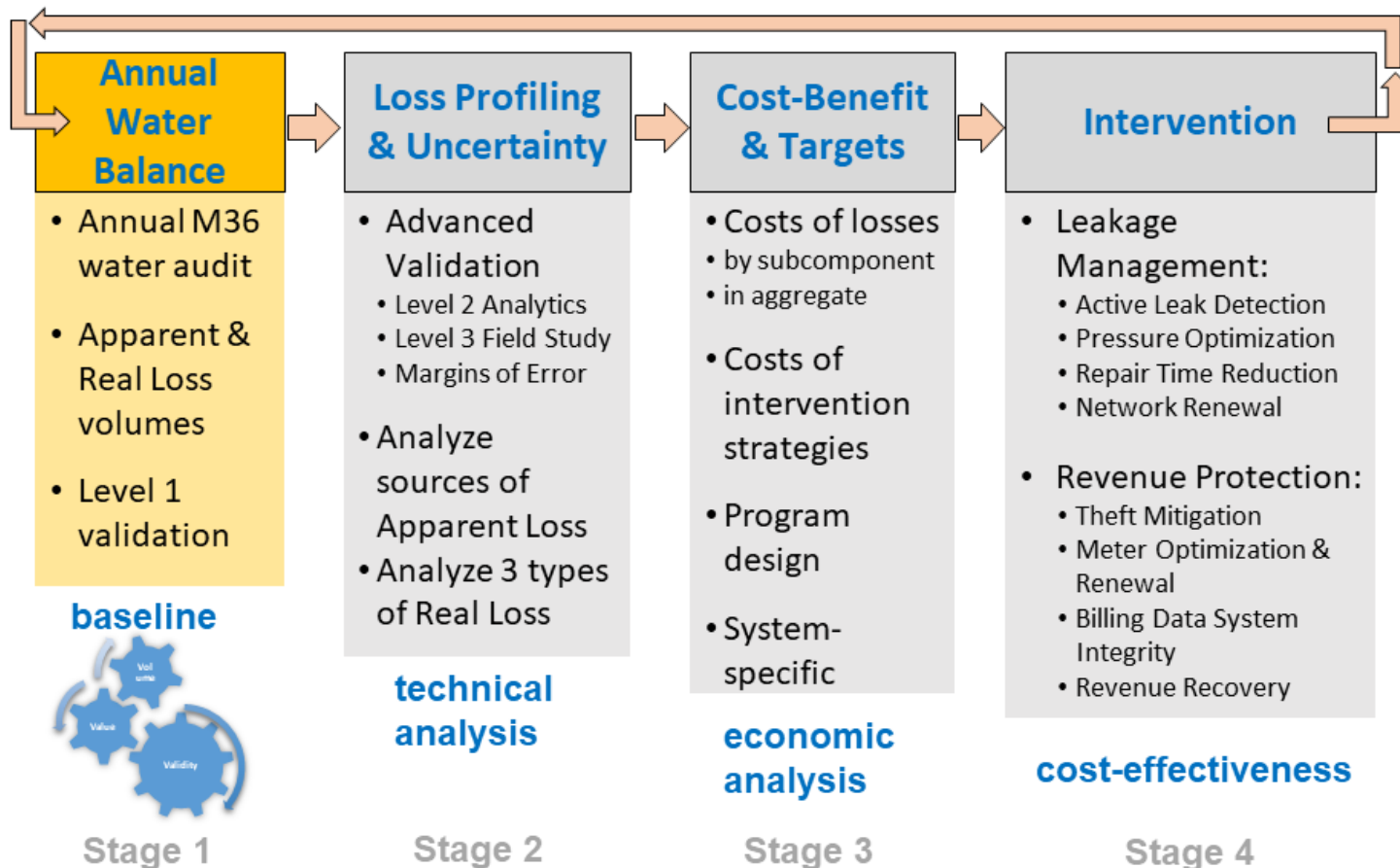
Program results

Drew Blackwell
NRW Program Manager
Cavanaugh

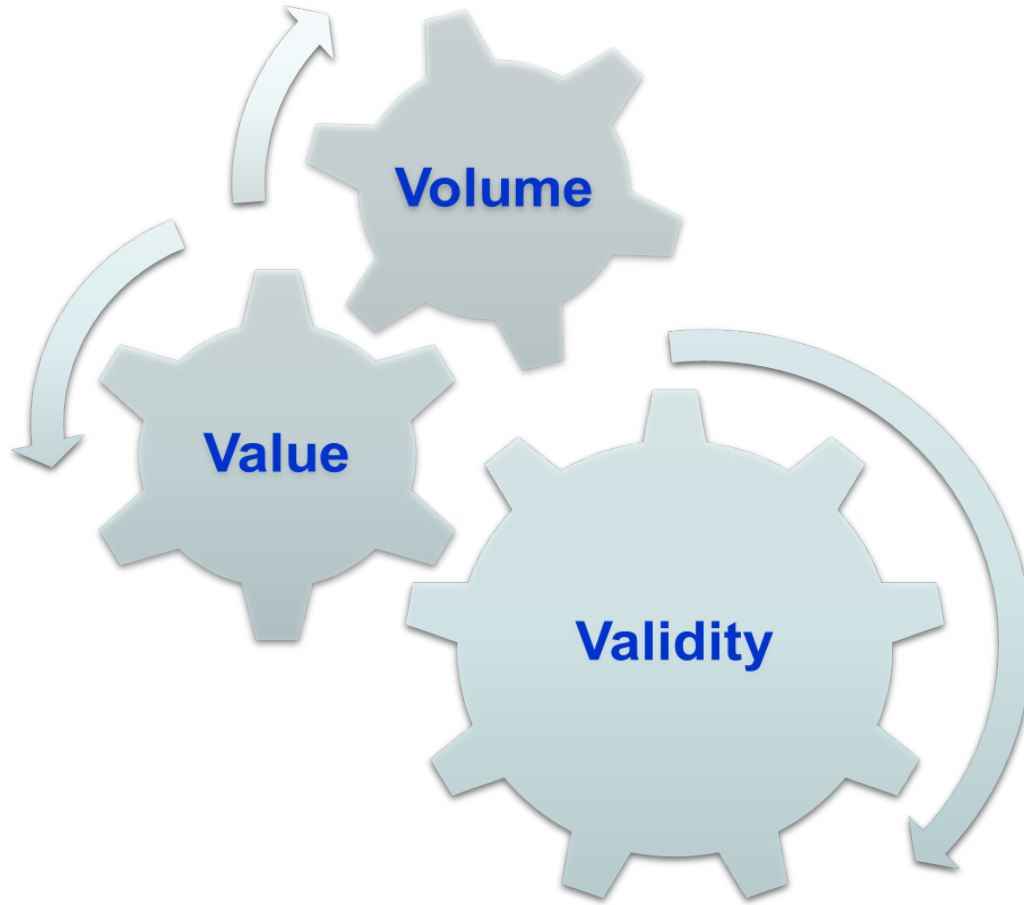
Will Jernigan
Director of Water Efficiency
Cavanaugh



Round 1 Results



Interpreting the Results - Validation Outcomes



If self-reported, how realistic are our results?

Pre-Validation

Customer Metering Inaccuracies

Customer Retail Unit Cost

Variable Production Cost

Annual Cost of Apparent Losses

Annual Cost of Real Losses

Non-Revenue Water as % by Cost of Operating System

min	median	max	units
0	0.302	17.118	million gal
\$ 3.78	\$ 5.82	\$ 1,165,161.74	\$ / 1,000 gal
\$ 2.70	\$ 628.28	\$ 2,751.38	\$ / million gal
\$ 1,821.43	\$ 18,930.54	\$ 937,618,387.40	\$
\$ 0.19	\$ 52,003.41	\$ 203,927.89	\$
1%	9%	67967%	% of operating cost

Post-Validation

Customer Metering Inaccuracies

Customer Retail Unit Cost

Variable Production Cost

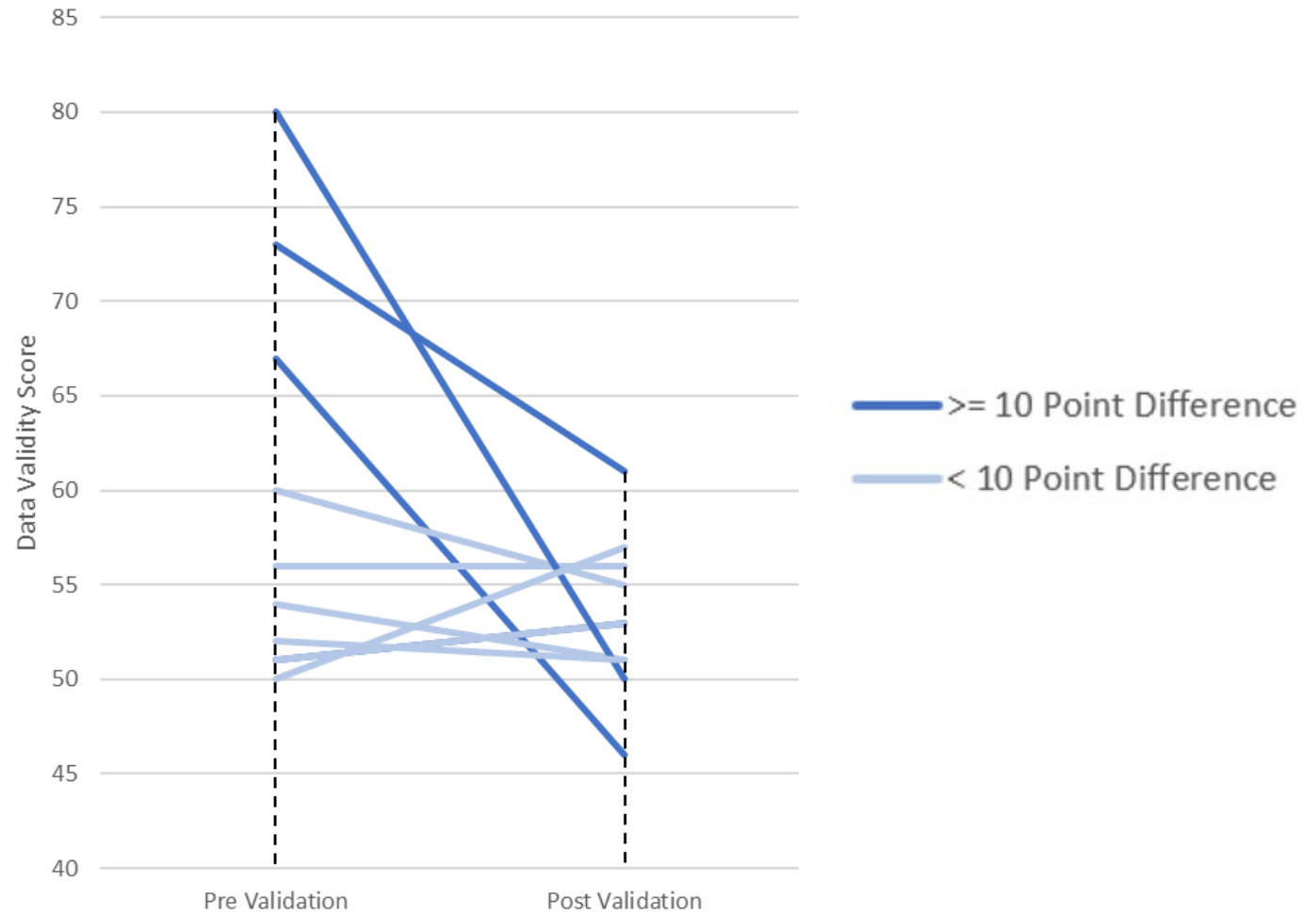
Annual Cost of Apparent Losses

Annual Cost of Real Losses

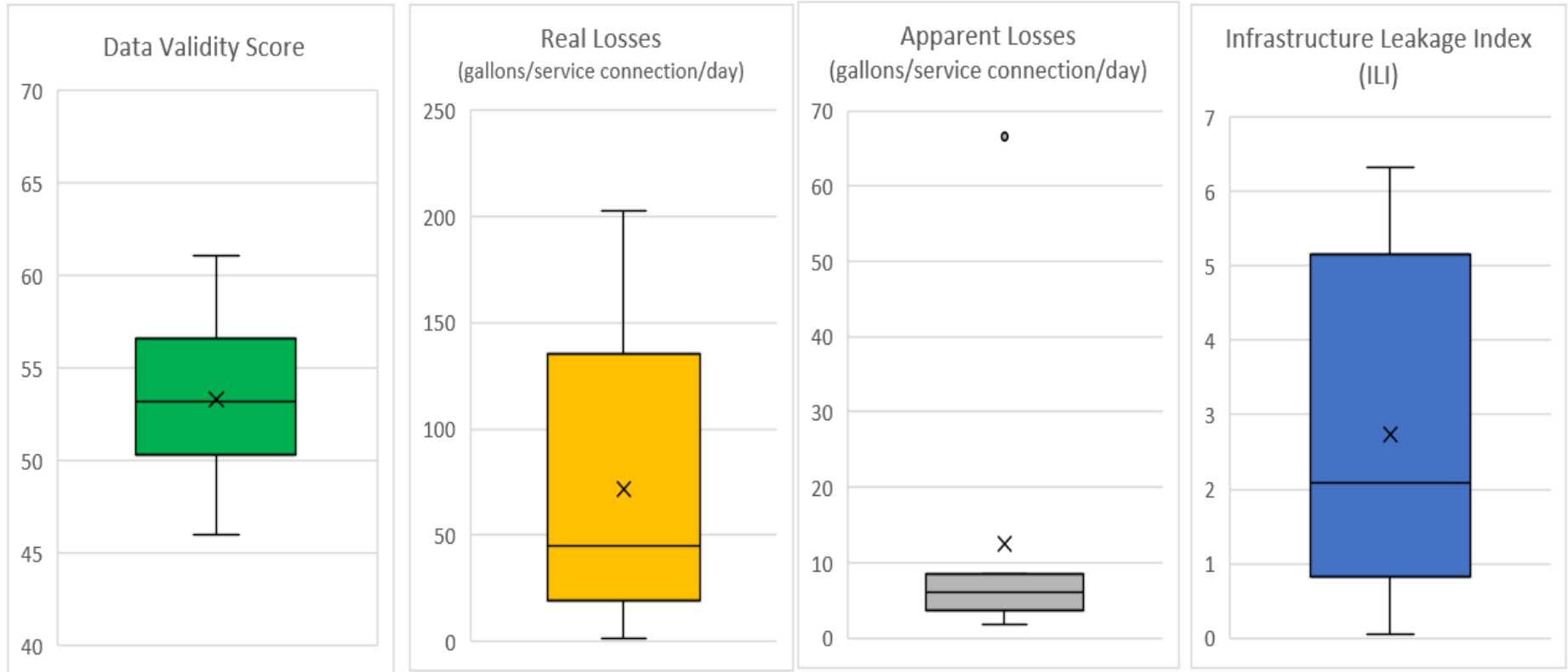
Non-Revenue Water as % by Cost of Operating System

min	median	max	units
0.383	2.023	16.164	million gal
\$ 4.00	\$ 8.91	\$ 13.78	\$ / 1,000 gal
\$ 188.77	\$ 536.50	\$ 2,751.38	\$ / million gal
\$ 2,426.31	\$ 47,804.14	\$ 252,384.93	\$
\$ 1,267.23	\$ 34,064.76	\$ 203,927.89	\$
0.5%	10.3%	62.4%	% of operating cost

Changes in Data Validity Scores



Post Level 1 Validation Outputs



Improving Data Validity

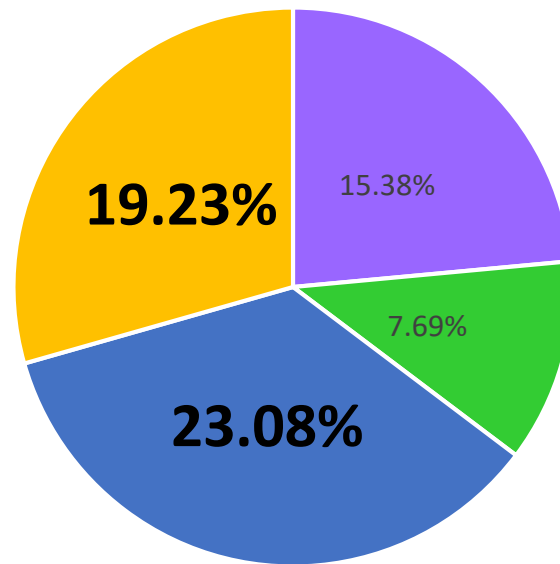


Supply meter testing: in-situ, insertion, clamp-on, volumetric displacement



Customer meter testing: study accuracy of the meter stock
Calculate an Apparent Loss volume due to metering inaccuracy, inform proactive management of meter stock's accuracy

As a result of participation in the Water Loss Pilot Program, in which of the following areas did you discover specific opportunities for improving water loss in your system?

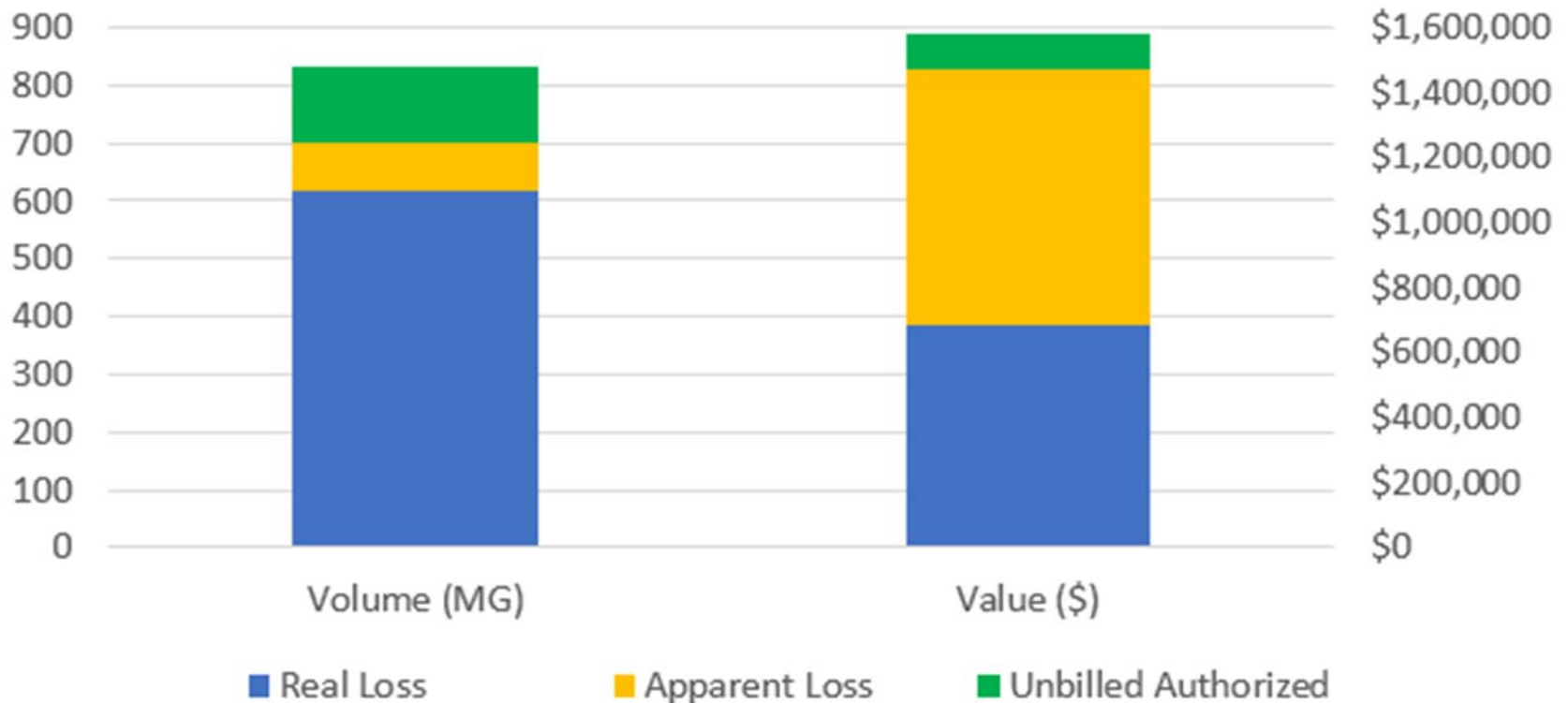


- Overall data collection practices (e.g. what data to collect, frequency of collection, how data is recorded)
- Data validation practices
- Supply meter verification and/or calibration
- Customer meter accuracy and testing activities

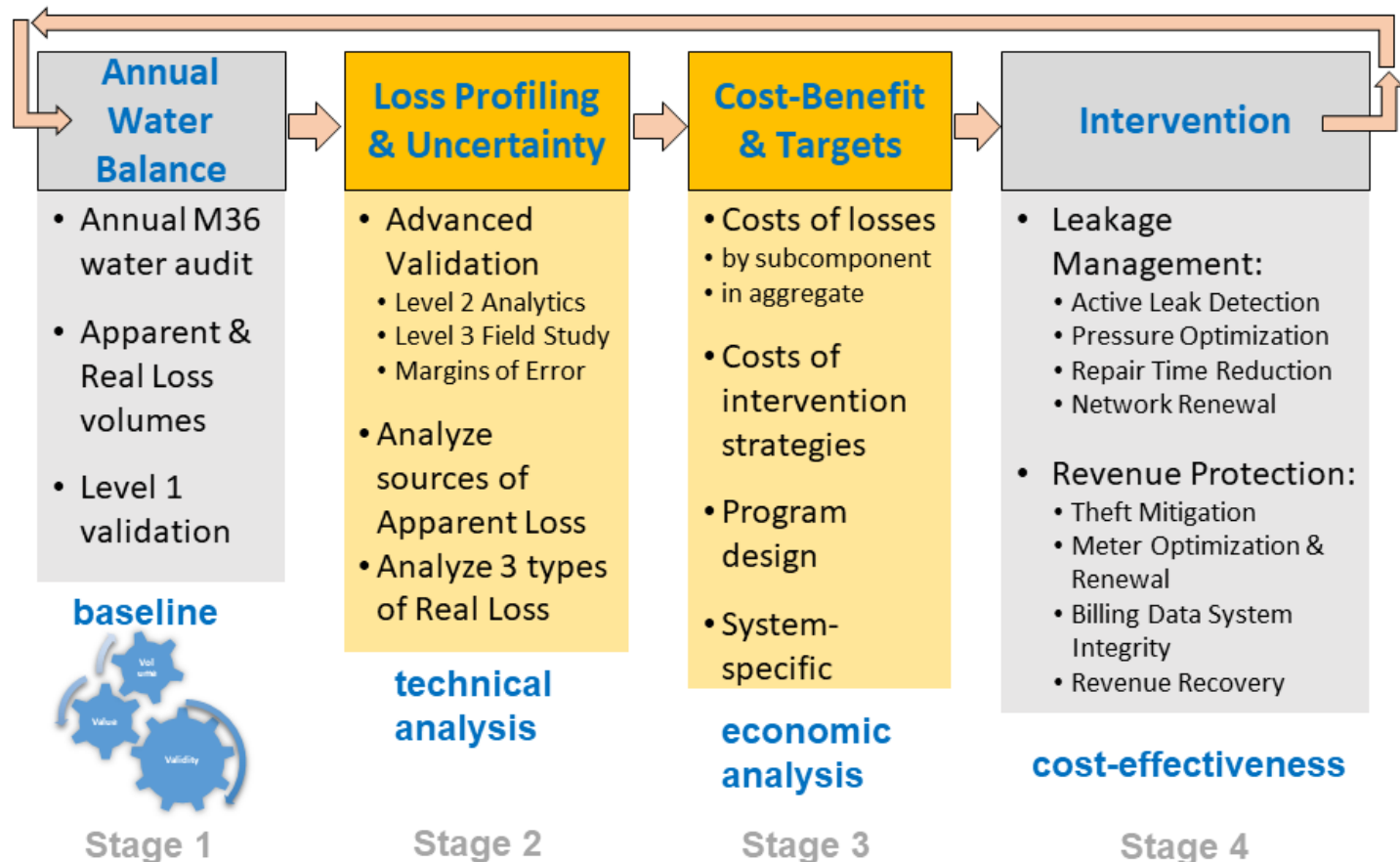


Aggregate Results – Round 1

NRW Components - Volumes & Values



Round 2 Results



Real Loss Profile - Example



REAL LOSS COMPONENT ANALYSIS RESULTS				
System Component	Background Leakage	Reported Failures	Unreported Failures	Total
	(MG)	(MG)	(MG)	(MG)
Reservoirs	0.20	-	-	0.20
Mains and Appurtenances	3.38	0.91	-	4.28
Service Connections	5.00	0.41	-	5.41
Total Annual Real Loss	8.57	1.32	-	9.89
<i>Real Losses as Calculated by Water Audit</i>				15.33
<i>Hidden Losses/Unreported Leakage Currently Running Undetected</i>				5.44

Selecting the Right Tool



Background Leakage

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Tools

Pressure Management
Main & service replacement
Reduction in number of joints/fittings

Unreported Leakage

Often does not surface but is detectable using traditional acoustic equipment.

Tools

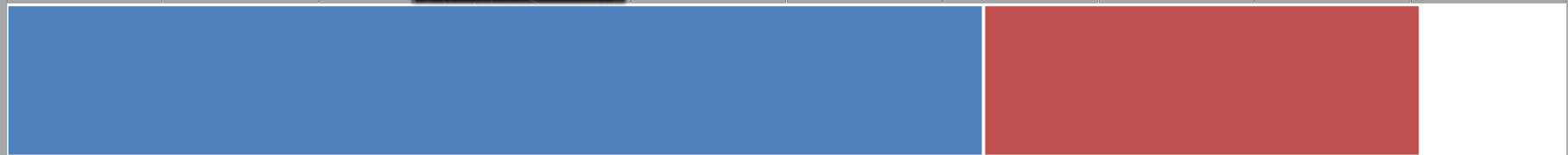
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Proactive Leak Detection

Reported Leakage

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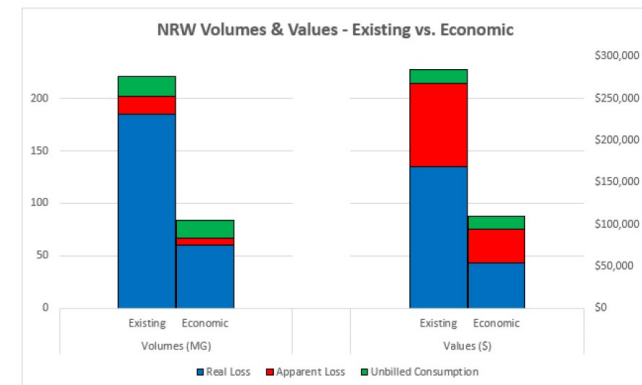
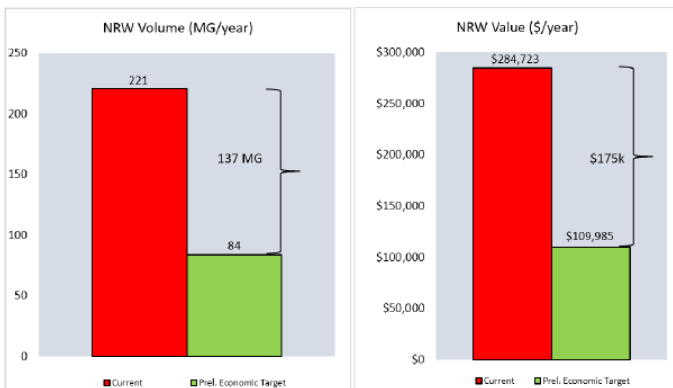
Tools

Pressure Management
Main & service replacement
Optimized repair time



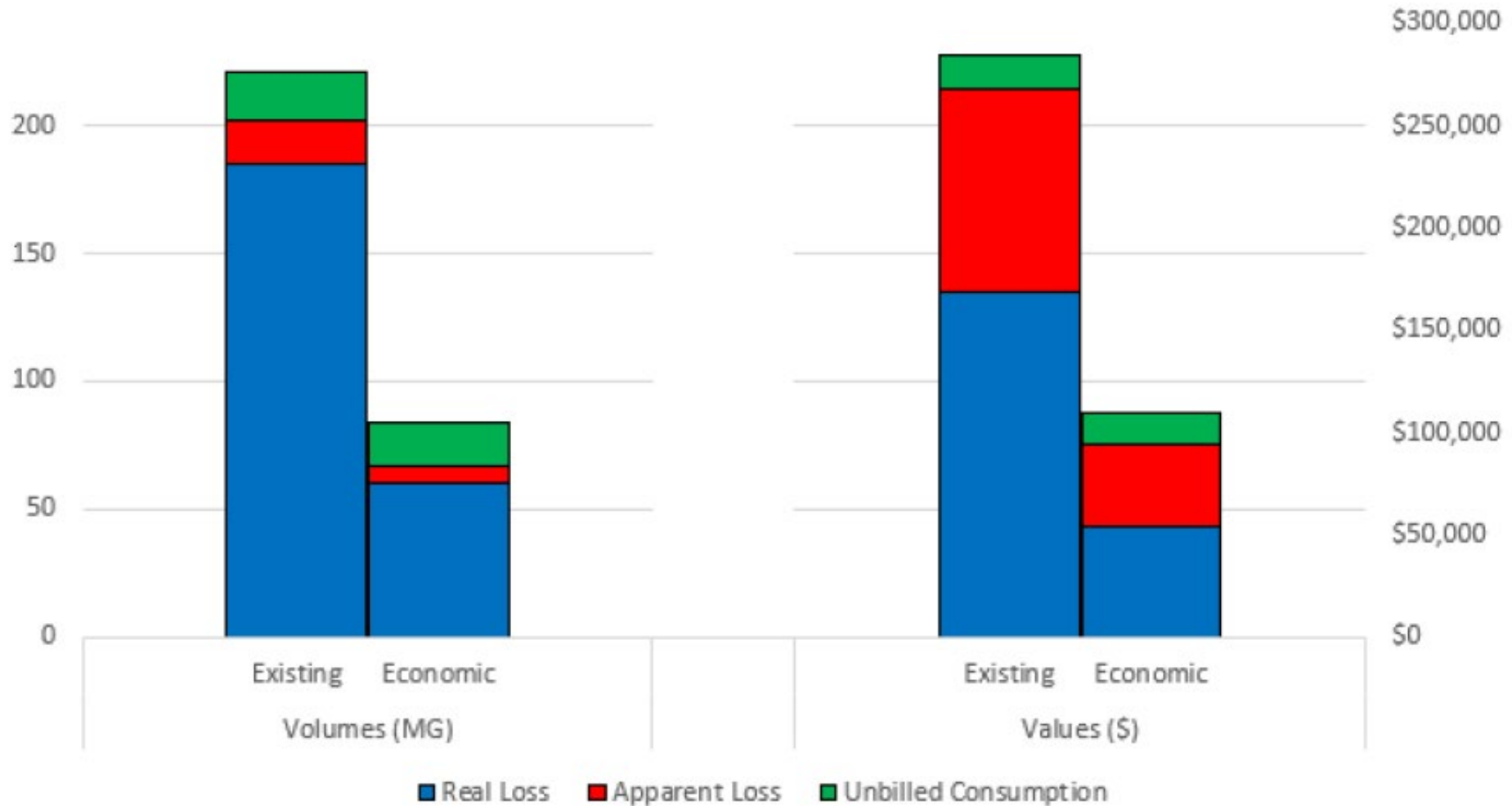
Economic Analysis – Example 1

Fiscal Year 2017/2018					
		95% Confidence Limits (+/-)			
Economic Metrics	Volume		Low	High	%
Non-Revenue Water (Existing)	221	MG/yr	181	261	18.2%
Non-Revenue Water (Economic)	84	MG/yr	67	100	19.7%
Target NRW Recovery ("Gap")	137	MG/yr	110	164	19.7%
Value (Primary + Secondary)					
Non-Revenue Water \$ (Existing)	\$284,723	\$/yr	\$245,580	\$323,865	13.7%
Non-Revenue Water \$ (Economic)	\$109,985	\$/yr	\$88,345	\$131,626	19.7%
Target NRW Recovery \$ ("Gap")	\$174,737	\$/yr	\$140,357	\$209,118	19.7%
NRW Economic Index	2.6	ratio of current vs optimum NRW cost			
Technical Metrics					
Unbilled Consumption	9.3	gal/conn/day	8.2	10.4	11.6%
Apparent Loss	8.5	gal/conn/day	7.3	9.7	14.0%
Real Loss	92.7	gal/conn/day	73.4	112.1	20.8%
Infrastructure Leakage Index	4.8		3.7	5.8	21.6%
Data Validity Band (Level)	Band III (51-70)				



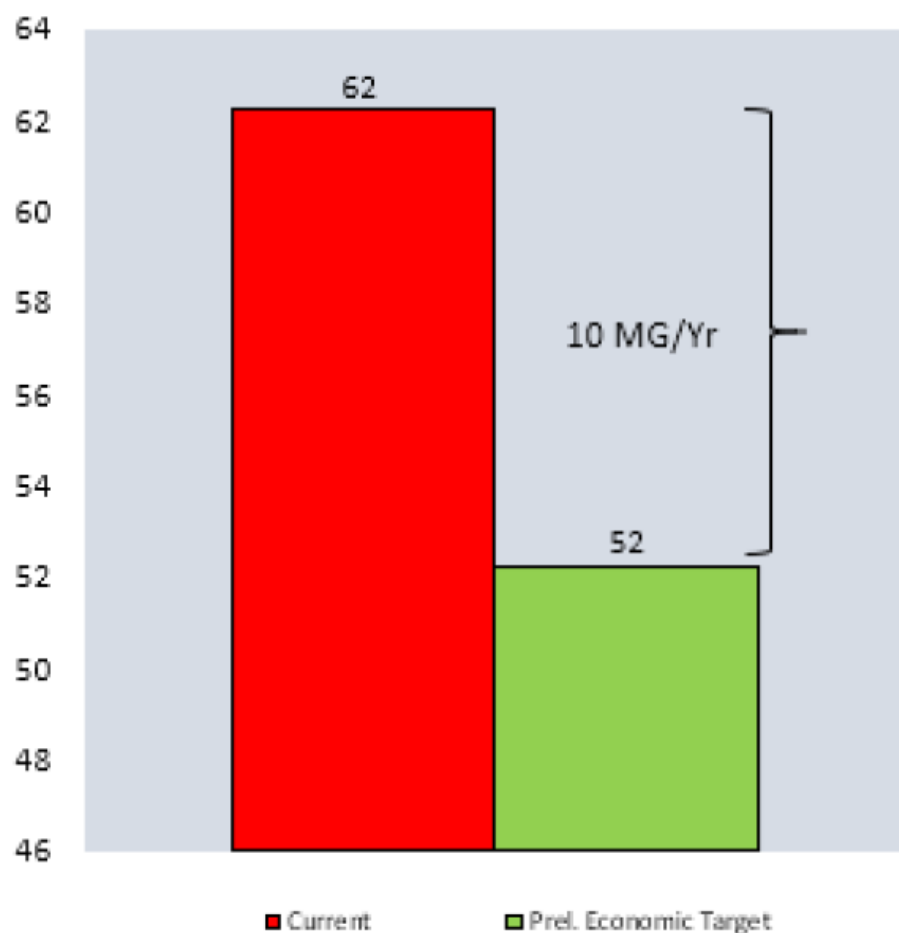
Economic Analysis – Example 1

NRW Volumes & Values - Existing vs. Economic



Economic Analysis – Example 2

NRW Volume (MG/year)

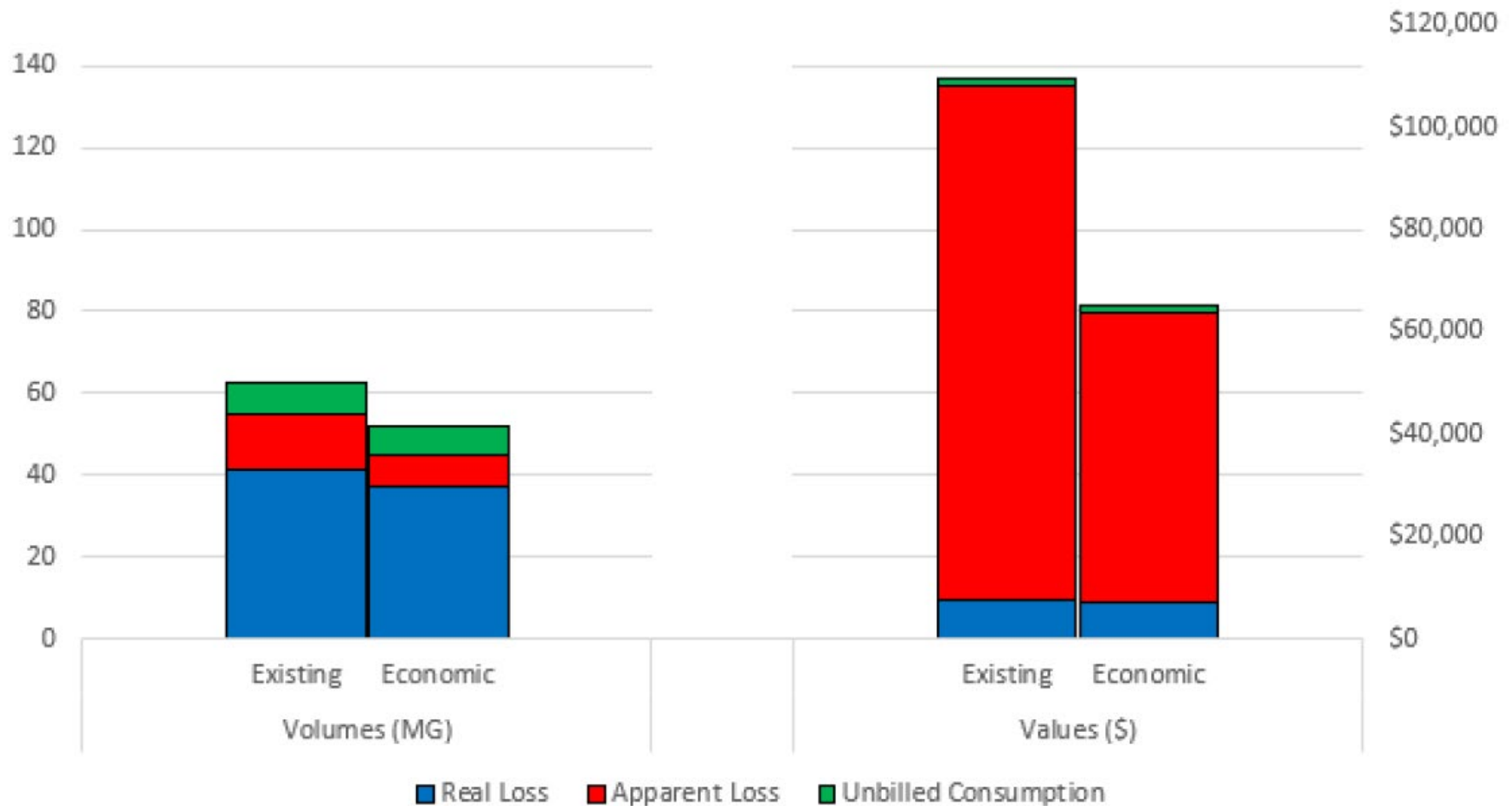


NRW Value (\$/year)



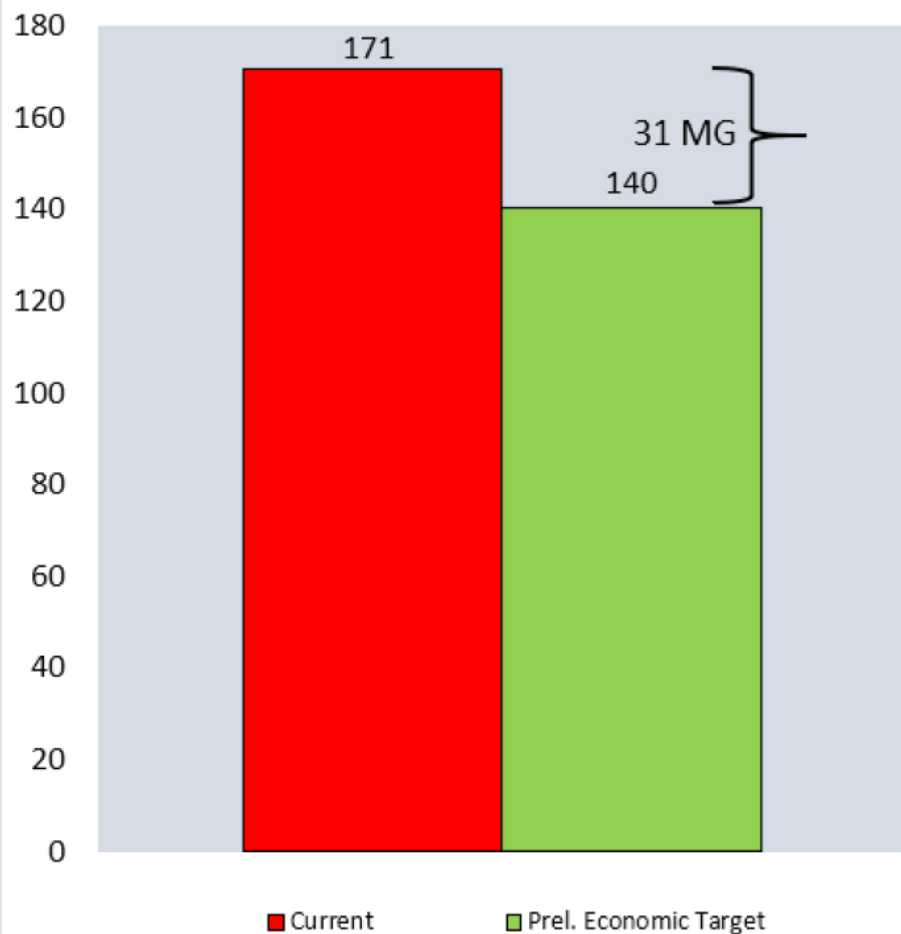
Economic Analysis – Example 2

NRW Volumes & Values - Existing vs. Economic



Economic Analysis – Example 3

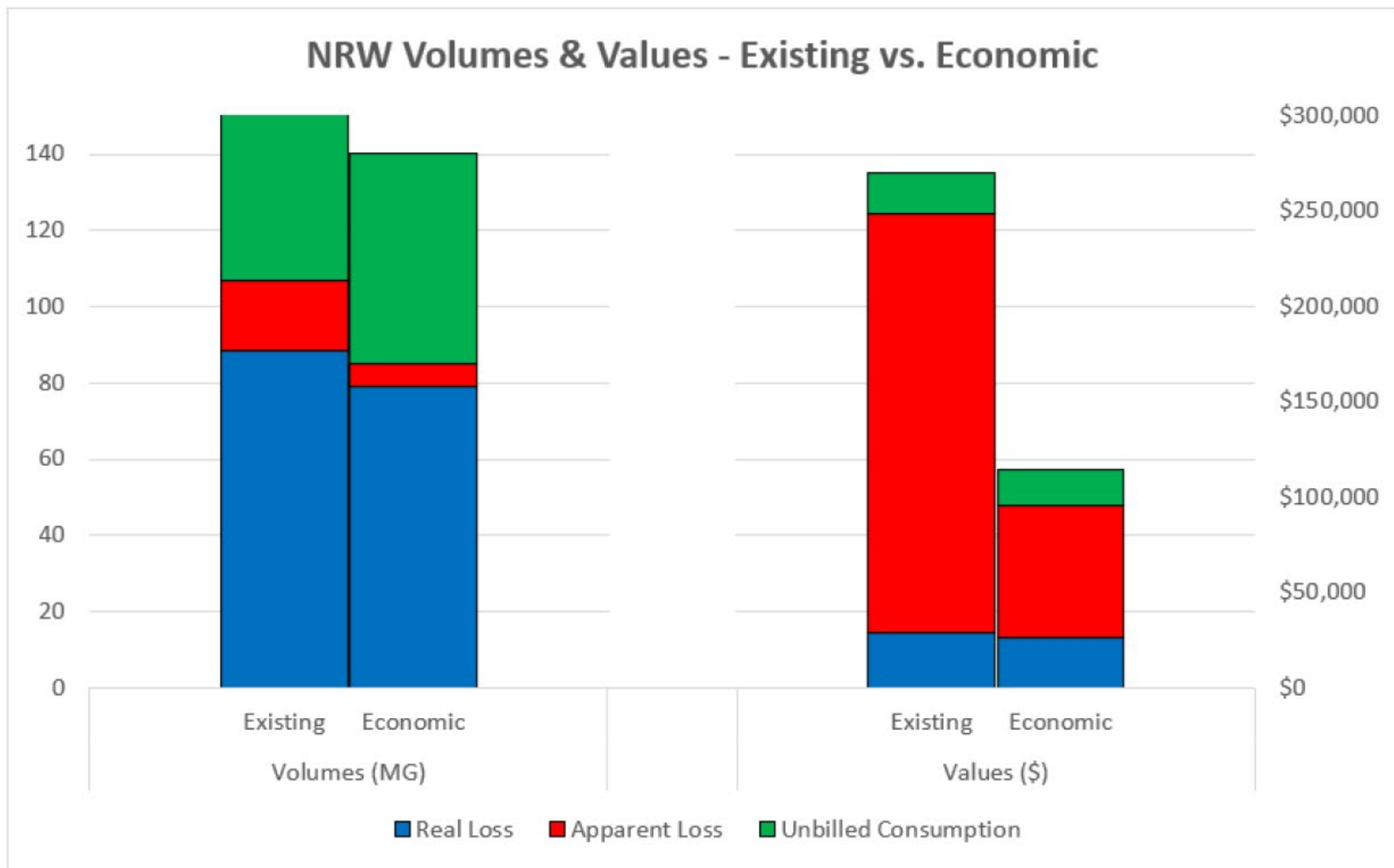
NRW Volume (MG/year)



NRW Value (\$/year)

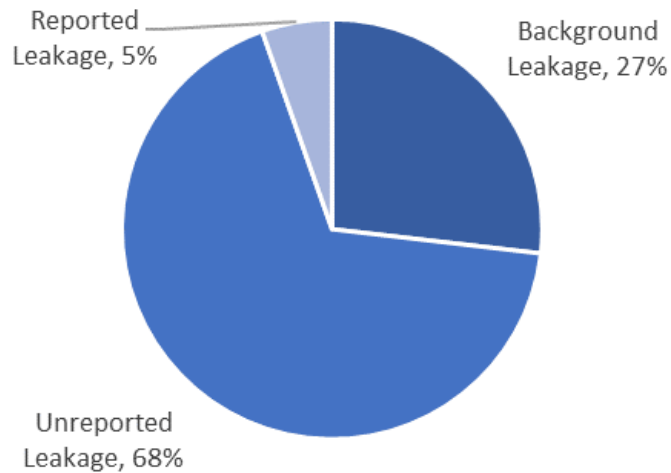


Economic Analysis – Example 3

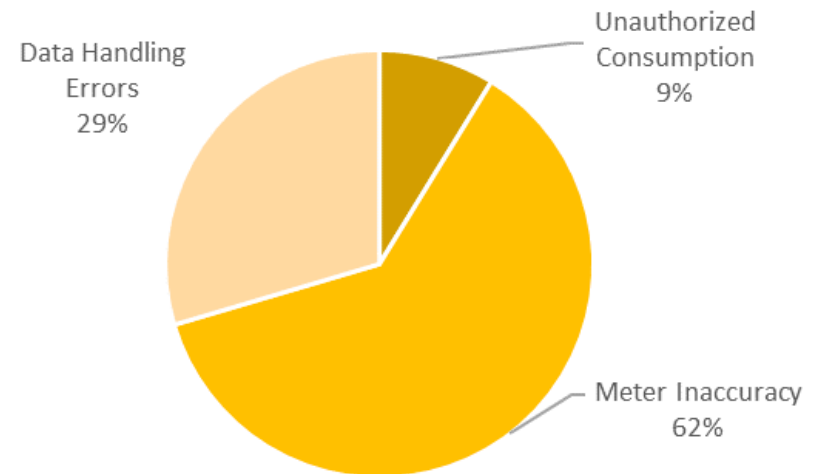


Aggregate Results – Round 2

Real Loss Components - By Volume

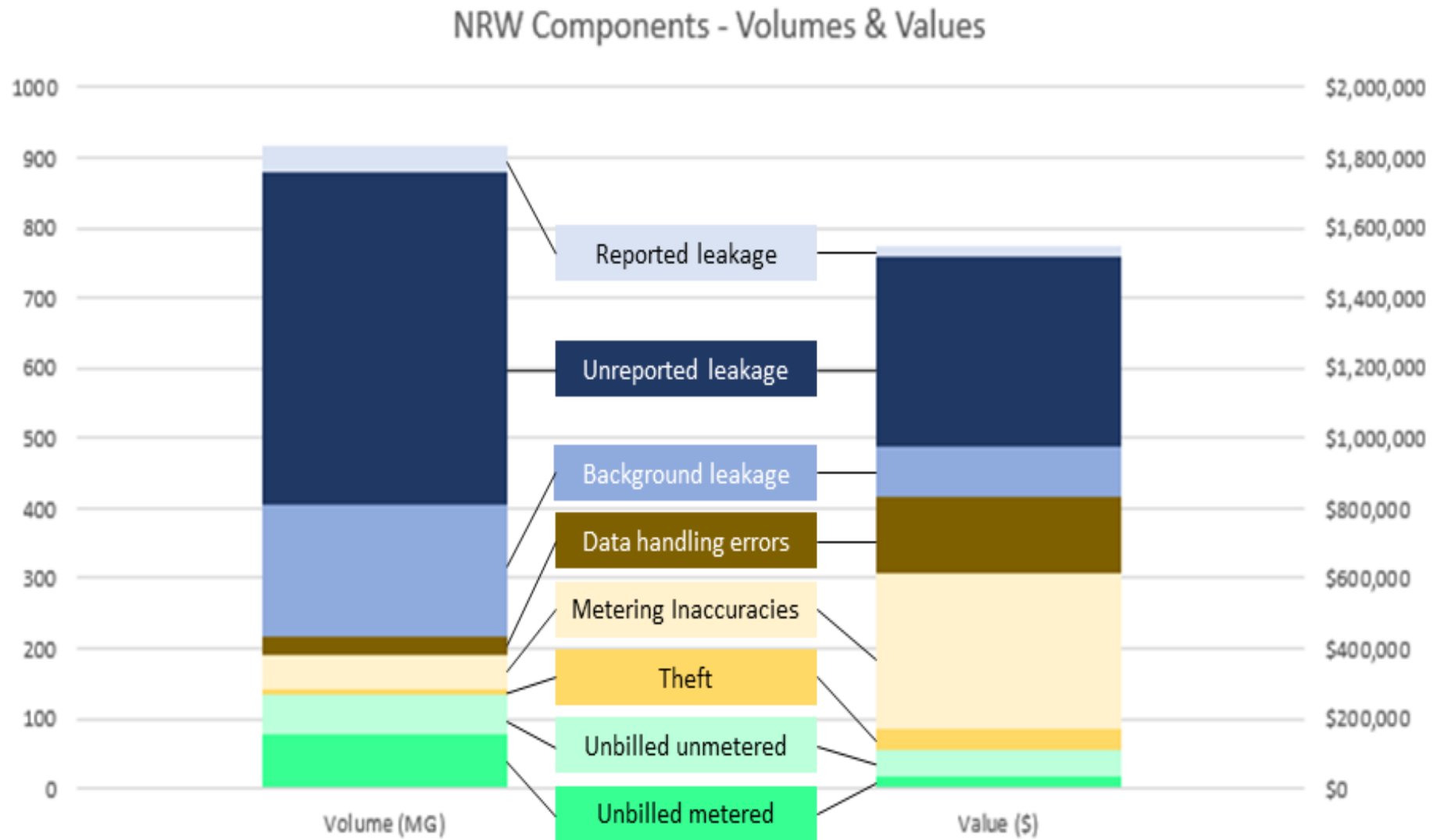


Apparent Loss Components - By Volume



■ Background Leakage ■ Unreported Leakage ■ Reported Leakage ■ Unauthorized Consumption ■ Meter Inaccuracy ■ Data Handling Errors

Aggregate Results – Round 2





Questions?